



MEMBERSHIP CATEGORIES

SIOR offers membership in several categories around the world, including the SIOR Designation, Candidate Membership, and Associate Membership.

Link: <http://www.sior.com/membership>

1. SIOR Designation (Active Individual Membership)

The SIOR designation is a professional achievement for highly qualified commercial real estate practitioners with a strong transactional history in brokerage, fee-based services or executive management.

SIOR Designees are:

- Specialists in industrial and office markets
- "Transaction Closers" recognized by developers, lenders, and investors
- Top producing professionals – closing on average more than 30 transactions per year.
- The "Best of the Best" – having met stringent production, education, and ethical requirements

The SIOR designation is granted in one of six specialist categories:

- Industrial Specialist
- Office Specialist
- Industrial & Office Dual Specialist
- Advisory Services Specialist – consultant or advisory practitioner
- Sales Management Specialist – manages at least 10 sales or leasing agents
- Executive Specialist – manages 100+ sales or leasing agents in 3 or more offices

2. Member Associate

SIOR Member Associates are industrial and office brokerage practitioners working towards qualifying for the SIOR designation within the next six (6) years. Joining as an SIOR Candidate is the initial step to becoming an SIOR designee.

SIOR Candidates are:

- Industrial and office brokerage specialists with one (1) to eight (8) years experience who are not yet qualified to apply for the SIOR designation
- Rising professionals taking the next step in advancing their careers

3. Associate Membership

Organizations with a vital interest in corporate real estate services and industrial or office development comprise SIOR's Associate membership.

SIOR Associate Members are:

- Organizations with a vital interest in corporate real estate services and industrial/office development
- Developers; corporations leasing, buying, and owning real estate; educational institutions; and general Practitioners who want to provide services and do business with SIOR designees



Associate Membership is granted in one of four categories:

- Developer Associate – companies that develop industrial and/or office real estate facilities
- General Associate – companies that are involved in industrial and/or office real estate other than third-party brokerage
- Corporate Associate – companies that own/buy/lease significant amounts of industrial and/or office real estate primarily for their own occupancy
- Educator Associate – accredited educational institutions offering degree programs in real estate