



# TOP INDUSTRIAL DEAL OF THE YEAR BY CHAPTER

ranked by dollar volume

SIOR CHAPTER	CONTRIBUTING MEMBERS	TRANSACTION VOLUME
SIOR Arizona Chapter	Mark Gustin, SIOR*	\$85,350,000 USD
SIOR Arkansas Chapter	Jerry Pendergist, SIOR*	\$2,995,000 USD
SIOR Austin/Central Texas Chapter	Adam Green, SIOR	\$11,802,283 USD
SIOR Canada Central Chapter	Randy Borron, SIOR*	\$20,000,000 CAD
SIOR Canada East Chapter	Lloyd Cooper, SIOR	\$52,000,000 CAD
SIOR Canada West Chapter	Baktash Kasraei, SIOR	\$21,500,000 CAD
SIOR Carolinas Chapter	Brockton Hall, SIOR, & Garrett Scott, SIOR*	\$121,965,647 USD
SIOR Chicago Chapter	Jim Kerrigan, SIOR	\$118,787,234 USD
SIOR Colorado Chapter	Dominic DiOrio, SIOR, & Tyler Reed, SIOR*	\$20,000,000 USD
SIOR Connecticut Western Mass. Chapter	Nicholas Morizio, SIOR	\$14,996,837 USD
SIOR DFW/North Texas Chapter	Robert Sawyer, SIOR	\$58,900,000 USD
SIOR European Regional Chapter	Alberto Iori, SIOR	€16,250,000 Euros
SIOR Florida Chapter	Alexander Bernaldo, SIOR, & Lee Katsikos, SIOR	\$70,375,000 USD
SIOR Georgia Chapter	Mike Demperio*	\$121,965,647 USD
SIOR Houston/Gulf Coast Chapter	Gray Gilbert, SIOR, & Rob Stillwell, SIOR*	\$42,789,384 USD
SIOR Idaho Chapter	Greg Gaddis, SIOR	\$4,100,000 USD
SIOR Indiana/Kentucky Chapter	John Sturman, SIOR*	\$150,000,000 USD
SIOR Inland Empire & Orange County Chapter	Gus Andros, SIOR; Eric Fikse, SIOR; & Richard John, SIOR	\$129,636,132 USD
SIOR Iowa-Nebraska Chapter	Dennis Sciscoe, SIOR	\$18,000,000 USD
SIOR Greater LA Chapter	Mark Detmer, SIOR	\$134,525,000 USD
SIOR LA, MS, AL, & NW FL Chapter	Ogden Deaton, SIOR	\$20,200,000 USD
SIOR MD, DC, & NOVA Chapter	Brian Siegel, SIOR	\$14,250,000 USD

SIOR CHAPTER	CONTRIBUTING MEMBERS	TRANSACTION VOLUME
SIOR Memphis Chapter	Andrew Cates, SIOR, & Jack Wohrman, SIOR*	\$150,000,000 USD
SIOR Michigan Chapter	Ryan Bertin, SIOR*	\$43,426,812 USD
SIOR Middle & East Tennessee Chapter	Jim Rodrigues, SIOR*	\$63,500,000 USD
SIOR Minnesota Chapter	Kyle Holwagner, SIOR	\$8,600,000 USD
SIOR Northern California Chapter	Gregory Matter, SIOR*	\$134,000,000 USD
SIOR New England Chapter	Michael Giuttari, SIOR	\$8,300,000 USD
SIOR New Jersey Chapter	Thomas Consiglio, SIOR, & Scott Peck, SIOR	\$37,000,000 USD
SIOR New Mexico Chapter	Erick Johnson, SIOR	\$3,533,000 USD
SIOR NYC & Downstate Chapter	Frank Frizalone, SIOR*	\$3,340,000 USD
SIOR Ohio Chapter	Norman Khoury, SIOR*	\$21,068,708 USD
SIOR Oklahoma Chapter	Marco Placencia, SIOR*	\$349,740 USD
SIOR Oregon Chapter	James Ellis, SIOR, & Tyler Sheils, SIOR*	\$54,100,000 USD
SIOR Philadelphia Chapter	Brian Edmonds, SIOR	\$68,900,000 USD
SIOR PA/W. Pennsylvania/N. West Virginia Chapter	Dana Grau	\$4,000,000 USD
SIOR Southern Nevada Chapter	Amy Ogden, SIOR	\$149,237,916 USD
SIOR San Antonio/South Texas Chapter	Carlo Molano, SIOR	\$10,000,000 USD
SIOR San Diego Chapter	Randall LaChance, SIOR*	\$25,350,000 USD
SIOR Upstate NY Chapter	John Ticco, SIOR	\$9,242,750 USD
SIOR Utah Chapter	Jeremy Jensen, SIOR, & Michael Jeppesen, SIOR	\$32,318,371 USD
SIOR Virginia Chapter	Charles Dickinson, SIOR, & Geoffrey Poston, SIOR	\$5,000,000 USD
SIOR Washington Chapter	Sean Durkin, SIOR	\$162,500,000 USD
SIOR Wisconsin Chapter	Christian Caulum, SIOR	\$18,577,000 USD

List represents the top office deals by chapter of 2021 submitted by January 31, 2022.

M2M (Member-to-Member) transactions are noted in blue

\* Indicates deals that involve members of other chapters. Full transaction details can be found online at [sior.com/transactions](http://sior.com/transactions).