



# TOP 50

## INDUSTRIAL TRANSACTIONS OF 2021

ranked by U.S. dollar volume

	CONTRIBUTING MEMBERS	\$ VOLUME	LOCATION		CONTRIBUTING MEMBERS	\$ VOLUME	LOCATION
1	Sean Durkin, SIOR	\$162,500,000	Tukwila, WA	26	Clifford Dales, SIOR, & Hilary Shipley, SIOR	\$63,208,512	Rincon, GA
2	Thad Mallory, SIOR, & Wilma Warshak, SIOR	\$160,000,000	Tumwater, WA	27	Kevin Higgins, SIOR; Rob Lujan, SIOR; & Garrett Toft, SIOR	\$63,183,009	North Las Vegas, NV
3	Andrew Cates, SIOR; John Sturman, SIOR; & Jack Wohrman, SIOR	\$150,000,000	Gallaway, TN	28	Andrew Lara, SIOR; Jordan Lara, SIOR; Nathan Lara, SIOR; & Rudy Lara, SIOR	\$63,000,000	Pico Rivera, CA
4	Amy Ogden, SIOR	\$149,237,916	North Las Vegas, NV	29	Wilma Warshak, SIOR, & Matt Wood, SIOR	\$62,000,000	Kent, WA
5	Mark Detmer, SIOR	\$134,525,000	Otay Mesa, CA	30	Leah Bailey, SIOR; John Barker, SIOR; & Trey Pennington, SIOR	\$60,720,000	Spartanburg, SC
6	Mark Detmer, SIOR, & Gregory Matter, SIOR	\$134,000,000	San Jose, CA	31	Sky Groden, SIOR, & John Huguenard, SIOR	\$60,600,000	West Palm Beach, FL
7	Gus Andros, SIOR; Eric Fikse, SIOR; & Richard John, SIOR	\$129,636,132	Ontario, CA	32	Robert Sawyer, SIOR	\$58,900,000	Fort Worth, TX
8	Kenneth Andersen, SIOR, & Richard John, SIOR	\$125,000,000	Colton, CA	33	Steven Bellitti, SIOR, & Scott Sanders, SIOR	\$57,500,000	Perris, CA
	Amy Ogden, SIOR	\$125,000,000	Las Vegas, NV	34	Mark Detmer, SIOR	\$56,500,000	American Canyon, CA
9	Mike Demperio; Brockton Hall, SIOR; & Garrett Scott, SIOR	\$121,965,647	Wellford, SC	35	Mark Detmer, SIOR	\$55,350,000	Fremont, CA
10	Jim Kerrigan, SIOR	\$118,787,234	Sterling, VA	36	Mark Detmer, SIOR; James Ellis, SIOR; & Tyler Sheils, SIOR	\$54,100,000	Portland, OR
11	Kevin Higgins, SIOR, & Garrett Toft, SIOR	\$118,027,370	Las Vegas, NV	37	Donna Alderson, SIOR; Kevin Higgins, SIOR; & Garrett Toft, SIOR	\$53,081,438	North Las Vegas, NV
12	Mark Detmer, SIOR	\$108,600,000	Walnut, CA	38	Mark Detmer, SIOR	\$52,000,000	Richmond, CA
13	Mark Detmer, SIOR	\$107,250,000	Bloomington, AZ	39	Nicholas Hanson, SIOR	\$50,000,000	Evansville, IN
14	Donna Alderson, SIOR	\$100,000,000	Las Vegas, NV	40	Rob Martensen, SIOR	\$47,545,936	Goodyear, AZ
15	Andrew Lara, SIOR	\$86,850,000	Fremont, CA	41	Christian Mattson, SIOR, & Chris Peterson, SIOR	\$47,500,000	Renton, WA
16	Jordan Lara, SIOR	\$86,000,000	Freemont, CA	42	Tony Rod, SIOR	\$47,486,500	Burlington, NJ
17	Mark Detmer, SIOR, & Mark Gustin, SIOR	\$85,350,000	Tempe, AZ	43	Grant Fulkerson, SIOR	\$46,400,000	Simi Valley, CA
18	Mark Detmer, SIOR, & Marc Hertzberg, SIOR	\$85,000,000	Phoenix, AZ	44	Mark Detmer, SIOR	\$46,065,670	Chula Vista, CA
19	Mark Detmer, SIOR, & Jason Ovadia, SIOR	\$82,112,865	Hollister, CA	45	Ryan Bertin, SIOR, & Jack Whalen, SIOR	\$43,426,812	Yorba Linda, CA
20	Sean McHale, SIOR	\$76,450,000	Whiteland, IN	46	Peter Bacci, SIOR	\$43,000,000	Los Angeles, CA
21	Alexander Bernaldo, SIOR, & Lee Katsikos, SIOR	\$70,375,000	Miami, FL	47	James Linn, SIOR; David Prior, SIOR; Frank Schulz, SIOR; & Todd Taugner, SIOR	\$42,800,000	Rancho Dominguez, CA
22	Amy Ogden, SIOR	\$69,934,514	North Las Vegas, NV	48	James Belcher, SIOR; Gray Gilbert, SIOR; & Rob Stillwell, SIOR	\$42,789,384	Baytown, TX
23	Brian Edmonds, SIOR	\$68,900,000	Philadelphia, PA	49	Amy Ogden, SIOR	\$42,600,201	Las Vegas, NV
24	Mark Detmer, SIOR	\$66,250,000	Phoenix and Dallas	50	Kevin Higgins, SIOR, & Garrett Toft, SIOR	\$42,056,000	Henderson, NV
25	Dennis Mitchell, SIOR; Peter Pittroff, SIOR, & Jim Rodrigues, SIOR	\$63,500,000	Lebanon, TN				

List represents the top 50 industrial deals of 2021 submitted by January 31, 2021. M2M Deals are highlighted in blue.