

TOP 10 INDUSTRIAL TRANSACTIONS

Top Industrial Deals of Q2 2020 with a closing or commencement date between April 1 - June 30, 2020.

#1

Sale of a 855,000 square foot space for **\$110,000,000**. Bo and Kevin both represented VanTrust Real Estate.



Bo Mills, SIOR
JLL
Los Angeles, Calif.



Kevin Higgins, SIOR
CBRE
Las Vegas, Nev.

#2

Sale of a 1,020,000 square foot space for **\$65,500,000**. Hank represented Net Magan.



Hank Martin, SIOR
NAI Saig Company
Memphis, Tenn..

#3

Sale of a 617,055 square foot / 43 acres space for **\$58,400,000**. John, Leah, and Mike all represented CFI Ocala Property, LLC.



John Barker, SIOR
Red Rock Developments
Charlotte, NC



Mike Davis, SIOR
Cushman & Wakefield of Florida
Tampa, Fla.



Leah Bailey, SIOR
Red Rock Developments
Charlotte, NC

*Collected from deals submitted on or before July 8, 2020.
All transactions are self-reported. SIOR takes no responsibility for erroneously reported data.*

#4

Sale of a 172,455 square foot space for **\$33,600,000**. Bo and Jason both represented New York Life Real Estate Investors.



Bo Mills, SIOR
JLL
Los Angeles, Calif.



Jason Ovadia, SIOR
JLL
Oakland, Calif.

#5

Lease of a 211,715 square foot space for **\$16,007,160**.



John DeGrinis, SIOR
Newmark Knight Frank
Calabasas, Calif.



Jeff Abraham, SIOR
Newmark Knight Frank
Calabasas, Calif.



Patrick DuRoss
Newmark Knight Frank
Woodland Hills, Calif.

#6

Sale of a 103,613 square foot space for **\$15,200,000**. Kevin and Garrett both represented BKM Spencer 116, LLC and SML So Cal Properties.



Kevin Higgins, SIOR
CBRE
Las Vegas, Nev.



Garrett Toft, SIOR
CBRE
Las Vegas, Nev.

#7

Lease of a 373,363 square foot space for **\$15,096,605**. Kevin and Garrett both represented LIT Industrial Limited Partnership and Ruby Has, LLC.



Kevin Higgins, SIOR
CBRE
Las Vegas, Nev.



Garrett Toft, SIOR
CBRE
Las Vegas, Nev.

#8

Sale of a 242,000 square foot / 18 acres space for **\$12,800,000**. Andrew, C. Anthony, Thomas, P. Gregory all represented The Brockway Smith Corporation.



Andrew Sigfridson, SIOR
The Boulos Company
Portland, Maine



Thomas Dunham, SIOR
NAI The Dunham Group
Portland, Maine



C. Anthony McDonald, SIOR
CBRE / The Boulos Company
Portland, Maine



P Gregory Hastings, SIOR
NAI The Dunham Group
Portland, Maine

#9

Sale of a 367,000 square foot / 41 acres space for **\$7,600,000**.



Chris Bogenrief, SIOR
NAI United
Sioux City, Iowa



Gerard Keating, SIOR
Keating Resources
Naples, Fla.

#10

Sale of a 388,000 square foot space for **\$7,500,000**. Alan, Charles, and Robert all represented ACO Distribution & Warehousing, Inc. and 2500 Rowesville LLC.



Alan Bolduc, SIOR
Avison Young
Charleston, SC



Robert Mathews, SIOR
Colliers International
Columbia, SC



Charles Salley SIOR
Colliers International
Columbia, SC



Submit your transactions online at www.sior.com/transactions. See all the details on the SIOR website under "Transactions & Data."

TOP 10 OFFICE TRANSACTIONS

Top Office Deals of Q2 2020 with a closing or commencement date between April 1 - June 30, 2020.

#1

Sale of a 34,876 square foot / 5 acre space for **\$8,050,000**. Carl represented Springbrook Common, LLC.



Carl Russell, SIOR
H. Pearce Commercial
Milford, Conn.

#2

Lease of a 38,716 square foot space for **\$4,884,504**. Jeremy and Dan both represented Foster 4 Associates, LLC and Wexford Health Sources.



Jeremy Kronman, SIOR
CBRE
Pittsburgh, Penn.



Dan Adamski, SIOR
JLL
Pittsburgh, Penn.

#3

Lease of a 10,000 square foot space for **\$4,250,700**.



Aaron Barnard, SIOR
Cushman & Wakefield
Minneapolis, Minn.



Michael Salmen, SIOR
Transwestern
Minneapolis, Minn.

#4

Lease of a 22,000 square foot space for **\$4,105,241.18**.



James (Tripp) Guin, SIOR
TRIPP Commercial, LLC
Charlotte, NC

#5

Lease of a 8,100 square foot space for **\$3,649,140***. Nick represented Apex Group Ltd.



Nick McCalmont-Woods, SIOR
McCalmont Woods
London

**Original deal done in British Pound. Converted to US Dollar by execution date.*

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#6

Sale of a 15,472 square foot space for **\$3,350,000**.



Melissa Molyneaux, SIOR
Colliers International
Reno, Nev.

#7

Sale of a 7,569 square foot space for **\$2,600,000**. Marc represented Mia Aesthetics LV Realty LLC.



Marc Magliarditi, SIOR
Logic Commercial Real Estate
Las Vegas, Nev.

#8

Lease of a 10,444 square foot space for **\$1,720,000**. Brian represented Discovery Life Sciences.



Brian Glancey, SIOR
The Flynn Company
Philadelphia, Penn.

#9

Lease of a 11,400 square foot space for **\$1,556,000**. Brian represented Grainhouse Developers LLC.



Brian Glancey, SIOR
The Flynn Company
Philadelphia, Penn.

#10

Lease of a 9,899 square foot space for **\$1,387,456**.



Melissa Molyneaux, SIOR
Colliers International
Reno, Nev.



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SIOR CHAPTER LEADERBOARDS

Transactions highlight the largest submitted deal (by dollar volume) within an SIOR Chapter between April 1 - June 30, 2020.

SIOR Chapter	Member(s)	Type	Property Type	Sq. Ft. / Acreage*	Transaction Vol.
SIOR Arizona Chapter	Rob Martensen, SIOR	Sale	Industrial	148,510 sq. ft.	\$8,200,000 USD
SIOR Arkansas Chapter	Jeffrey Hathaway, SIOR	Sale	Office	97,000 sq. ft.	\$12,250,000 USD
SIOR Canada West Chapter	Sandy Shindleman, SIOR	Sale	Land	2 acres	\$850,000 CAD
SIOR Carolinas Chapter	Garrett Scott, SIOR; Brockton Hall, SIOR; Mark Erickson, SIOR; Charles Salley, SIOR; and Robert Mathews, SIOR	Sale	Industrial	5,500,000 sq. ft.	\$184,000,000 USD
SIOR Conn./W. Mass. Chapter	Carl Russell, SIOR	Sale	Office	34,876 sq. ft.	\$8,050,000 USD
SIOR European Regional Chapter	Sebastian Scheufele, SIOR	Sale	Land	6 acres	€25,200,000 Euros
SIOR Florida Chapter	Deborah Mickler, SIOR, and Lee Morris, SIOR	Lease	Industrial	617,055 sq. ft.	\$30,624,652 USD
SIOR Georgia Chapter	Peyton McWhirter, SIOR	Lease	Industrial	52,100 sq. ft.	\$924,774 USD
SIOR Greater LA Chapter	Bo Mills, SIOR	Sale	Industrial	506,490 sq. ft.	\$110,200,000 USD
SIOR Idaho Chapter	Greg Gaddis, SIOR	Lease	Office	54,994 sq. ft.	\$6,715,000 USD
SIOR Indiana/Kentucky Chapter	Steven Schaub, SIOR	Sale	Industrial	82,841 sq. ft.	\$4,161,053 USD
SIOR Iowa-Nebraska Chapter	Chris Bogenrief, SIOR	Sale	Industrial	367,000 sq. ft.	\$7,600,000 USD
SIOR Memphis Chapter	Hank Martin, SIOR	Sale	Industrial	1,020,000 sq. ft.	\$65,500,000 USD
SIOR Middle and East Tenn. Chapter	Jay Cobble, SIOR	Sale	Land	19 acres	\$1,700,000 USD
SIOR Minnesota Chapter	Aaron Barnard, SIOR, and Theodore Carlson, SIOR	Sale	Office	48,816 sq. ft.	\$7,345,000 USD
SIOR New England Chapter	Andrew Sigfridson, SIOR; C. Anthony McDonald, SIOR; Thomas Dunham, SIOR; and P. Gregory Hastings, SIOR	Sale	Industrial	242,000 sq. ft.	\$12,800,000 USD
SIOR Northern California Chapter	Jason Ovadia, SIOR, and Gregory Matter, SIOR	Sale	Industrial	506,490 sq. ft.	\$110,200,000 USD

**Acreage noted with "Land" Transaction Types only.*

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SIOR Chapter	Member(s)	Type	Property Type	Sq. Ft. / Acreage*	Transaction Vol.
SIOR NYC/Downstate Chapter	Steven Kornspun, SIOR, and Michael O'Brien, SIOR	Lease	Industrial	12,500 sq. ft.	\$4,675,000 USD
SIOR Ohio Chapter	Abram Schwarz, SIOR	Lease	Office	48,773 sq. ft.	\$6,221,818 USD
SIOR Philadelphia Chapter	Brian Glancey, SIOR	Lease	Office	22,000 sq. ft.	\$4,160,000 USD
SIOR Pitts./W. PA/N. WV Chapter	Dan Adamski, SIOR	Lease	Office	151,255 sq. ft.	\$9,264,369 USD
SIOR San Diego Chapter	Randall LaChance, SIOR, and Todd Holley, SIOR	Sale	Industrial	12,569 sq. ft.	\$3,550,000 USD
SIOR Southern Nevada Chapter	Kevin Higgins, SIOR	Sale	Industrial	855,000 sq. ft.	\$110,000,000 USD
SIOR Upstate New York Chapter	David Schiller, SIOR	Sale	Industrial	44,000 sq. ft.	\$2,600,000 USD
SIOR W Missouri-Kansas Chapter	Kenneth Block, SIOR, and Dan Jensen, SIOR	Lease	Industrial	153,154 sq. ft.	\$2,800,000 USD
SIOR Washington Chapter	Sean Durkin, SIOR	Sale	Redevelopment	3,454 sq. ft.	\$1,550,000 USD
SIOR Wisconsin Chapter	Christian Caulum, SIOR, and Jeff Hoffman, SIOR	Sale	Industrial	16,100 sq. ft.	\$1,375,000 USD

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