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# MEMBER NEWS



**David Ariola**, SIOR, Chicago Realty Company, Chicago, won the Largest Dollar Volume Transaction – Office for Lease award at the 17th annual SIOR Chicago Chapter awards. He represented RMMS Law Firm for the leasing of 32,718 square feet valued at \$14,500,000. Mark Robbins, SIOR, Avison Young represented the landlord.



**Joseph W. Brady**, SIOR, Bradco Companies, Victorville, Calif. was re-elected as a trustee at Victor Valley Community College. Brady was originally appointed in February of 2011 and his new term ends December 2022.



**Dan Doherty**, SIOR; **Paul Sweetland**, SIOR; **Brian Riffel**, SIOR; and **Dean Willmore**, SIOR, Colliers International, Las Vegas, were inducted into the Colliers Everest Club. Their 2018 revenue placed them in the top 10 percent of brokers at Colliers across the Americas and qualifies them as recipients of the prestigious Everest Club award.



**Cam Duff**, SIOR, Jones Development Co. LLC, Kansas City, MO, was hired as Vice President-Investments, where he will steer business development efforts. Jones Development has worked in 48 states and five Canadian provinces.



**Aaron Savino**, SIOR; **Steve Peters**, SIOR; and **Tony Witt**, SIOR, Dayton, Ohio, have formed the Apex Commercial brokerage firm. The three will serve as principals of the new company.

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## IN MEMORIAM



**Jeffrey S. Ball**, SIOR, Industrial Specialist, passed away in February. He worked at Ball & Company Real Estate Advisors and originally joined SIOR in 2002.



**William Burroughs, Jr.**, SIOR Retired, Industrial Specialist, passed away Dec. 30. Burroughs worked at Scott & McCune Co. and was a member of SIOR since 1970.



**William W. Bowman, Sr.**, SIOR Emeritus, Industrial Specialist, passed away April 3. He worked for Thompson-Brown and was a member of SIOR since 1969.



**William Cowhey**, SIOR Retired, Industrial Specialist, passed away Nov. 10. He worked at William P. Cowhey, Co. and was a member of SIOR since 1962.

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# SIOR WINNERS OF CORFAC INTERNATIONAL COR\$TAR AWARDS

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## Largest Industrial Award - Dollar Value



**Jarrad Katz, SIOR** of MDL Group/CORFAC International was awarded the Largest Industrial Award - Dollar Value for his work in Las Vegas, Nevada, on a \$15.3 million industrial lease in North Las Vegas for National Indoor RV Centers LLC.

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## Largest Industrial Award - Square Feet



**Steve Podolsky, SIOR**, of Podolsky Circle/CORFAC International in Des Plaines, Illinois, collaborated with **Treat Macdonald, SIOR**, of Crump Commercial/CORFAC International in Memphis, Tennessee, to complete a 500,000-square-foot lease in Memphis on behalf of XPO Logistics Supply Chain Inc.



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## Largest Investment Award - Dollar Value and Square Feet



**Steve Tick, SIOR**, of Podolsky Circle/CORFAC International in Des Plaines, Illinois, worked with **David Boyd, SIOR**, Boyd Commercial/CORFAC International in Houston, to assist CenterPoint Properties Trust in the acquisition of a Houston industrial property totaling 237,829 square feet.



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## Largest Cross-Border Transaction - Dollar Value and Square Feet



**Ray Lyons, SIOR**, of Realty Advisors Ltd., Brokerage/CORFAC International in Oakville, Ontario, Canada, worked on an \$8 million, 142,464 square foot industrial lease in Milton, Ontario, on behalf of Noble House Home Furnishings LLC.

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## IN MEMORIAM



**Richard Diller, SIOR**, Industrial Specialist, passed away Jan. 4. He worked for NAI Maestas & Ward and was a member of SIOR since 1996.



**Ben Reiling, SIOR** Retired, Industrial Specialist, passed away Jan. 23. He worked for Zelman Development Co. and was a member of SIOR since 1971.



**Stephen J. Nardi, SIOR**, Industrial Specialist, passed away in his home on May 25, 2018. He joined SIOR in 1961.



**Sam Scaffide, SIOR** Retired, Industrial Specialist, passed away on Dec. 4. He worked for Perimeter Realty and was a former SIOR Georgia Chapter president and long-standing SIOR instructor. He was a member of SIOR since 1979.