CHAPTER NEWS



Event attendees captivated by SIOR/CEC Education Day's keynote speaker, Rod Santomassimo.

SIOR Canada East Chapter Hosts Highly Attended Fall Education Day

In September, the SIOR Canada East Chapter hosted their Fall Education Day which brought together over 120 brokers, landlords, and developers in Montreal. The event included a training session led by commercial real estate coach, Rod Santomassimo, and an afternoon session centered around environmental issues, led by Anne-Marie Sheahan, senior partner of Sheahan LLP, and François Lampron, senior project manager at GHD Consultants Ltd. The day ended with a cocktail reception with exhibiting sponsors, providing attendees with a valuable networking experience while earning continued education credits.



Chapter president, Dan Smolensky, SIOR; Ryan Miller; Emily Beswick; and Chapter Vice President Dan Benassi, SIOR

SIOR Chicago Chapter Holds Annual Golf Outing

The SIOR Chicago Chapter's annual golf outing took place on Monday, July 30 at Chicago Highlands Club in Westchester, Ill. 128 golfers enjoyed the beautiful weather and successful event. Members are able to enjoy this day year after year thanks to the Chapter's Platinum Sponsors.



SIOR Chicago Chapter Lunches with Illinois Governor

The SIOR Chicago Chapter and the Association of Industrial Real Estate Brokers (AIRE) hosted a joint lunch event on Sept. 25 with Illinois Governor, Bruce Rauner, at Gene and Georgetti in Rosemont, Ill. The governor discussed the accomplishments of his first term, plans for his potential second term, and how the growth of Illinois businesses will benefit CRE. Forty-three of the 255 attendees were SIORs.



SIOR Florida Chapter Holds a Conference with a View

The SIOR Florida Chapter Fall Conference was held in early September at The Diplomat Beach Resort in Hollywood, Fla. More than 125 members, sponsors, and candidates attended the event. The conference opened with a welcome from the City of Hollywood's mayor, Josh Levy, and featured a full lineup of sessions, including a presentation by Robert Thornburgh, SIOR, and Dan Palmeri, SIOR on social media tips and tricks. A private sponsor appreciation dinner was held the night before the conference began, as well as a cocktail reception and dinner that were held for all attendees on the 33rd floor overlooking the Atlantic Ocean.

The SIOR Greater Los Angeles and the SIOR Inland Empire and Orange County Chapters Mingle

Over 68 members from both the SIOR Greater Los Angeles Chapter and the SIOR Inland Empire and Orange County Chapter met in September at the Center Club in Costa Mesa, Calif., for dinner and networking. The attendees heard from the president of the Howard Jarvis Taxpayers Association, John Coupal, about the future of property taxation for commercial properties located in the State of California.



President, Larry Null, SIOR; John Coupal; Joseph Brady, SIOR; and Deborah Brady

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SIOR Louisiana, Mississippi, Alabama, and Northwest Florida Chapter Members Gather for Semi-Annual Meeting

Members of the SIOR Louisiana, Mississippi, Alabama, and Northwest Florida Chapter met this September at the Grand Hotel Golf Resort & Spa in Point Clear, Ala., for a day and a half of business, education, and fellowship on the quaint eastern shore of Mobile Bay. The event featured guest speaker, Brad Israel, from 68Ventures who spoke to attendees about leadership in the face of adversity.

SIOR New England Chapter Hosts Invitation Golf Tournament to Support Scholarship Program

The 3rd annual SIOR New England Chapter Golf Outing took place on July 23 at the Wannamoisett Country Club in Rumford, R.I. Over 60 people participated in the invitation-only day on the green. The event raised \$1,500 for the MIT Center for Real Estate Scholarship, which is given to an up-and-coming real estate broker each fall to help the individual attend either an SIOR World Conference or an SIOR Designation Course.





Garry Holmes, SIOR; Mike Ogasapian; Mike Giuttari, SIOR; Rob Nahigian, SIOR; and Mark Duclos, SIOR

SIOR New England Chapter Presents Scholarship to a Premier Student

In early October, the SIOR New England Chapter held its annual Robert W. Holmes Scholarship Night at Brae Burn Country Club in Newton, Mass. The Chapter has teamed up with MIT Real Estate to offer a tuition scholarship to one worthy student each year. This year's recipient was Charles Hope, a graduate student majoring in Real Estate Development and Commercial Investment Sales. The Chapter also extended a \$2,000 scholarship to Mike Ogasapian, a Boston area commercial real estate broker. He will be applying the scholarship to the cost of the SIOR Designation Course in Atlanta.

SIOR Northern California Chapter Hosts Two Successful Networking Events

In early August, the SIOR Northern California Chapter held a networking event at the famous Chapman Estate in Pismo Beach, Calif. Guests enjoyed appetizers and drinks, while surrounded by a breathtaking view of the ocean. The Chapter held its second networking event in September at Prologis' office on Pier 1 in San Francisco. This night featured Peruvian cuisine and a view of the Bay Bridge and skyline.



Todd Spencer, SIOR; Kyle Ghiloni; Brent Sears, SIOR; Cody Carey; Dr. Shaun Bond; Chris Curtis, SIOR

SIOR Ohio Chapter Golfs with Scholarship Recipients and Local University Leaders

Thirty-five participants gathered for the SIOR Ohio Chapter's annual fall meeting in September at Topgolf in Cincinnati. The Chapter welcomed its 2018 scholarship recipients and local university leaders for a day of lunch, golf, and networking. Chris Curtis, SIOR, attended the event to represent the SIOR Foundation, which matched funds for the three scholarships awarded to Ohio State University students, Cody Carey and Kyle Ghiloni, as well as University of Cincinnati student, Roe Pitstick.

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SIOR Philadelphia Chapter Wows with Annual Meeting

Twenty-nine SIOR Philadelphia Chapter members turned out for the Chapter's annual meeting in July at Seasons 52 restaurant in King of Prussia, Pa. Members networked over a lunch of crab cake and chicken Caprese sandwiches, elected the Chapter's 2019 leadership, and heard a national update from SIOR Past-President, Del Markward, SIOR.

SIOR Philadelphia Chapter Accents the 'O' in SIOR

On Sept. 11, over 20 SIOR Philadelphia Chapter members participated in a tour of Philadelphia's Navy Yard. The Yard, which has been a landmark since World War I, has been transformed over the last 15 years into a world class corporate destination. Millions of square feet of Class A offices and vintage buildings have been transformed into high-style offices for tenants, such as Urban Outfitters. Attendees were given a behind-the-scenes tour and witnessed the blend of old and new with warships looming just feet away from cutting edge architecture.



SIOR St. Louis Chapter Hosts Its First Golf Event

The SIOR St. Louis Chapter hosted a gold event at the exclusive Boone Valley Country Club in Augusta, Mo., in September. Thirtytwo people attended the event, which was open only to members and major chapter sponsors. The event, which consisted of lunch and golfing followed by a reception, was a resounding success.