

SIOR International Membership



SIOR is *the* leading professional industrial and office real estate agency association. The SIOR designation signifies that an individual has achieved a high level of competence and success and adheres to high standards.

Why earn the SIOR designation?

The designation provides instant credibility and industry prestige, while also ensuring a high level of expertise to your client.

Increase your revenue:

- Develop relationships with the best commercial agents.
- Share information, best practices, and ultimately refer business.
- North American agents/clients seeking services recognize your designation, providing you with instant credibility.

Improve your skills:

- Continuing education programs keep you ahead of the curve on professional and technological practices.
- SIOR World Conferences are held twice per year with top speakers and outstanding networking.

The SIOR designation is granted in one of six specialist categories:

- Industrial Specialist - transaction specialist
- Office Specialist - transaction specialist
- Industrial & Office Dual Specialist - transaction specialist
- Advisory Sales Specialist - consultant or advisory practitioner
- Sales Management Specialist - manages at least 10 sales or leasing agents
- Executive Specialist - manages 100+ agents in three or more offices

International Designation Requirements

1. **EXPERIENCE:** Minimum of five years active engagement in the acquisition, disposition, and/or marketing of industrial and/or office real estate.
2. **VOLUME:** Have a credible record of experience in industrial and/or office real estate agency, sales, leasing, transaction management, or marketing.
3. **ETHICS EDUCATION:** Fulfill SIOR's ethics education requirement prior to receiving the designation. Applicants holding the RICS designation for more than 5 years may waive the ethics requirement.
4. **ENDORSEMENTS:** Submit endorsements* from two SIOR **designees**.
5. **SPECIALTY:** SIOR Admissions Committee's International Vice Chair will review the application and conduct the interview.

Membership Fees

- Application Fee: USD \$175
- Annual International Dues: USD \$675 (first year is pro-rated)

Online Application

To apply online, please contact Ying-Ying Chow, Manager of Admissions, at ychow@sior.com to obtain a username and password for the online application.

***The endorsement form will be provided to the applicant 10 days after submitting a complete application.**

Please contact Michael Topp, Director of Membership, at +1.202.449.8216 or mtopp@sior.com for additional information.