



AFFILIATE MEMBERSHIP REQUIREMENTS

SIOR Affiliate Membership is comprised of organizations with a vital interest in corporate real estate services and industrial or office development.

Affiliate Memberships are based on office location, and delegates must be from the same location or business address. Up to two (2) delegates can be appointed as part of the application. Delegates cannot engage in 3rd-party brokerage.

Link: <https://www.sior.com/partners-and-supporters/company-membership/affiliate>

Candidate applicants must meet the following three (3) criteria:

1. INDUSTRY PRESENCE

- Developer Affiliates

Developer Affiliates are actively involved in industrial or office real estate development but do not engage in the business of third-party brokerage.

- General Affiliates

General Affiliates are qualified firms or agencies of specified types whose business consists in substantial part of financing, constructing, analyzing, owning or managing industrial or office real estate for occupancy by other businesses or managing networks of commercial real estate service providers.

Qualified firms are those that use the services of Members of SIOR and welcome the representation of other principals by Members including accounting firms, architectural and design firms, asset management companies, banks and financial institutions, chambers of commerce, economic development agencies, engineering firms, general contractors, insurance companies with real estate portfolios, investment funds with real estate portfolios, public utilities, and title insurance companies.

General Affiliates cannot engage in the business of third-party industrial or office brokerage, except for auction companies.

- Corporate Affiliates

Corporate Affiliates own, buy, and/or lease significant amounts of industrial and/or office real estate, primarily for their own occupancy, but do not engage in the business of third-party brokerage.

2. SUPPORTING DOCUMENTATION

Developer Affiliate applicants must provide descriptions of three (3) recent development projects and include applicable marketing materials as part of their applications.

3. ENDORSEMENTS

Applicants must provide one (1) formal endorsement from an Active Individual Member in their Chapter and one (1) formal endorsement from a Chapter Officer (President, Vice President, Treasurer or Secretary). The endorsement forms are provided to the applicant 10 business days after the application is announced to the Chapter.



4. FEES & DUES

All dues and fees are billed in US dollars. Annual dues are pro-rated on a monthly basis.

i. **Developer Affiliates**

▪ Application Fee (non-refundable)	\$175
▪ Annual Dues (Canada, US)	
✓ First Office / Additional Offices	\$1,500 / \$575
▪ Annual Dues (International)	
✓ First Office / Additional Offices	\$500 / \$310
▪ Chapter Dues	Varies by Chapter

ii. **General Affiliates**

▪ Application Fee (non-refundable)	\$175
▪ Annual Dues (Canada, US)	\$1,500
▪ Annual Dues (International)	\$500
▪ Chapter Dues	Varies by Chapter

iii. **Corporate Affiliates**

▪ Application Fee (non-refundable)	\$175
▪ Annual Dues (Canada, US)	\$500
▪ Annual Dues (International)	\$250
▪ Chapter Dues	Varies by Chapter

iv. **Educator Affiliates**

▪ Application Fee (non-refundable)	\$175
▪ Annual Dues (Canada, US)	\$300
▪ Annual Dues (International)	\$200
▪ Chapter Dues	Varies by Chapter

5. APPLICATION MATERIALS

SIOR now accepts applications online. Applicants should contact their assigned Manager of Admissions for a username and password to log in.