

2013 Member to Member Transaction Awards

2013 Member to Member Transaction Award Winners

This year over 450 SIOR members participated in a Member to Member Transaction in 2013 reporting almost 450 transactions. Total dollar volume was nearly **\$2,100,000,000**.

First Place – Largest Number of Transactions - with 24 transactions:



20387

Carey P. Gilbert II, SIOR, CCIM, CRE, J.H. Berry & Gilbert, Birmingham, Alabama.

Second Place – Largest Number of Transactions - with 22 transactions:



20124

Michael S. Maroon, SIOR, The Acclaim Group, Cranford, New Jersey

Third Place – Largest Number of Transactions – with 17 transactions:



1667

Thomas E. McCormick III, SIOR, FRICS, Rockefeller Group International, Irvine, California

Largest Dollar Volume Transaction (Rookie of the year)



65591

Joel R. Yakovac, SIOR, Colliers International, Columbus, Ohio, a member for under one year at the time of closing, for the lease of an 581,000 square foot industrial space for \$35,000,000.

Largest Dollar Volume Transaction (Industrial)



61977



63323



28915

Kyle S. Roberts, SIOR,CCIM, Newmark Grubb ACRES, Salt Lake City Utah; **Gabriel M. Silverstein, SIOR**, Angelic Real Estate, New York, New York and **John T. Barker Jr., SIOR**, Red Rock Developments, Charlotte, North Carolina, for the lease of a 180,235 square foot industrial building for \$51,456,028.

Largest Dollar Volume Transaction (Investment)



14314



64779



37476



33775

John E. Huguenard, SIOR,CCIM, Jones Lang LaSalle, Chicago, Illinois; **Dominic P. Carbonari, SIOR**, Jones Lang LaSalle, Chicago, Illinois; **Stephen M. Kuhr, SIOR**, Jones Lang LaSalle, Columbus, Ohio and **Mark G. Volkman, SIOR**, Jones Lang LaSalle, Cincinnati, Ohio for a 2,711,183 square foot industrial property for \$99,500,000.

Largest Dollar Volume Transaction (Office)



61534



65244

Robin R. Zellers, SIOR, NAI/CIR, Camp Hill, Pennsylvania and **Brian K. Edmonds, SIOR, Concordis Real Estate Advisors, Philadelphia, Pennsylvania,** for the lease of a 140,000 square foot office building for \$21,000,000.

Largest Dollar Volume Transaction (Other)



35651



64524



39171



68540

Mark D. Detmer, SIOR, CCIM,; **Mark F. Gustin, SIOR,CCIM;** **John G. Pierson, SIOR, CCIM,** Jones Lang LaSalle, Phoenix, Arizona and **Bo Mills, SIOR,** Jones Lang LaSalle, Los Angeles, CA; for a 298,365 square foot lease of flex space for \$13,500,000.

Largest Dollar Volume Transaction (International)



63736



11780

Gonzalo Gutierrez, SIOR, Cushman & Wakefield, Monterrey, Mexico and **Christopher R. Porter, SIOR, Cushman & Wakefield of Illinois, Rosemont, Illinois,** for the sale of a 5,597,000 square foot industrial space for \$24,440,000

Largest Dollar Volume Transaction (Associate Transaction)



5594



63305

Steven H. Podolsky, SIOR, Podolsky Circle|CORFAC International, Riverwoods, Illinois and **C. Shane Van Sickle**, LandMark Development, Rockford, Illinois, for the lease of a 1,068,980 square foot industrial space for \$51,000,000