

2017 SIOR Spring Designation Course Registration Form

**Spring Course – Phoenix, AZ
February 27- March 1, 2017
*Early Bird Deadline – January 31, 2017**

Contact Information

Full Name:	Phone:
Designations (i.e. CCIM):	Email:
Company:	Nickname for Badge:
Company Address:	Specialty (i.e. Industrial, Office, Both):
City, State, Zip:	Years in Commercial Real Estate:

Registration Fees

	Early Bird*/Candidate	Regular/Candidate
All Topics	<input type="checkbox"/> \$1650 / \$1485	<input type="checkbox"/> \$1750 / \$1575
Mandatory Topics	<input type="checkbox"/> \$990 / \$891	<input type="checkbox"/> \$1090 / \$981
Mandatory + 1 Elective Select From List Below	<input type="checkbox"/> \$1320 / \$1188	<input type="checkbox"/> \$1420 / \$1278

Course Materials Electronic Hard Copy Both

Candidate pricing is for SIOR Candidate Members only.

Select a la carte (\$330 Early Bird / \$375 Regular per topic):

- Ethics & Professional Standards (Mandatory)
- Construction (Mandatory)
- Lease Agreement (Mandatory)
- Consolidating a Business & Marketing Strategy (Elective)
- Negotiation Skills (Elective)

Total: _____

*SIOR Candidate Members receive a 10% discount on a la carte registration.
A la carte rates for candidates are \$330 Early Bird / \$375 Regular per topic.*

Payment Method

Total Amount Due: US\$ _____

Check payable to SIOR MC Visa Amex

Card Number: _____

Cardholder Name: _____

Exp. Date: _____ Security Code: _____

Cardholder Signature: _____

Alternative ways to earn elective course credit:

- CCIM Designation – 3 elective courses; fulfills elective requirement
- CCIM 101 – 104 – 1 elective course each, for a maximum of 2 elective courses
- CPM Designation – 2 elective courses
- RPA Designation – 2 elective courses
- FRI Designation – 2 elective courses
- Graduate Degree in Real Estate, Business or Law from an accredited college or university– 2 elective courses

2017 Spring Course Schedule

Monday, February 27

7:30am - 8:00am - Registration
8:00am - 12:00pm - Ethics & Professional Standards (*mandatory*)
12:00noon - Class Luncheon
1:00pm - 6:00pm - Construction (*mandatory*)
6:15pm - Class Reception

Tuesday, February 28

8:00am - 3:00pm - Lease Agreement (*mandatory*)
3:00pm - Mandatory Topics Exam

Wednesday, March 1

8:00am - 12:00pm - Negotiation Skills (*elective*)
1:00pm - 5:00pm - Consolidating a Business & Marketing Strategy (*elective*)
5:00pm - Elective Topics Exam

If you need to complete a third elective, we will offer Introduction to Real Estate Investment & Finance online. Registration and additional information is available at www.sior.com/education.

Cancellation Policies

Course Registration Cancellation Policy

All course refund requests must be submitted in writing via fax at 202.517.9151 or email to education@sior.com. Refunds will not be granted for "No Shows." See key refund deadlines listed below.

Key Refund Deadlines:

- In Full: Through January 31, 2017 (less a \$100 fee)
- 50% refundable: February 1 – February 8, 2017 (less a \$100 fee)
- No refunds: After February 8, 2017 or for "No Shows."

Transferring Registrations

If a course registrant cancels his or her registration and transfers that registration to another designation course offered in the same calendar year, the registrant will be charged a \$100 administrative fee. A course registration can only be transferred one time and any future cancellations will be subject to the standard refund deadlines outlined above.

Questions? Contact Education at 202.449.8218 or education@sior.com.

Please fax your completed form to 202.517.9151 or submit by email.