

# 2018 SIOR Spring Designation Course Registration Form

**Spring Course – Las Vegas, NV  
February 5-7, 2018  
\*Early Bird Deadline – January 8, 2018**

## Contact Information

Full Name:	Phone:
Designations (i.e. CCIM):	Email:
Company:	Nickname for Badge:
Company Address:	Specialty (i.e. Industrial, Office, Both):
City, State, Zip:	Years in Commercial Real Estate:

## Registration Fees

	Early Bird*/Candidate	Regular/Candidate
All Topics	\$1650 / \$1485	\$1750 / \$1575
Mandatory Topics	\$990 / \$891	\$1090 / \$981
Mandatory + 1 Elective Select From List Below	\$1320 / \$1188	\$1420 / \$1278

Course Materials	Electronic	Hard Copy	Both
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### Candidate pricing is for SIOR Candidate Members only.

#### Select a la carte (\$330 Early Bird / \$375 Regular per topic):

- Ethics & Professional Standards (Mandatory)
- Construction (Mandatory)
- Lease Agreement (Mandatory)
- Negotiation Skills (Elective)
- Consolidating a Business & Marketing Strategy (Elective)

Total: \_\_\_\_\_

*SIOR Candidate Members receive a 10% discount on a la carte registration.  
A la carte rates for candidates are \$330 Early Bird / \$375 Regular per topic.*

## Payment Method

Total Amount Due: US\$ \_\_\_\_\_

Check payable to SIOR     
  MC     
  Visa     
  Amex

Card Number: \_\_\_\_\_

Cardholder Name: \_\_\_\_\_

Exp. Date: \_\_\_\_\_ Security Code: \_\_\_\_\_

Cardholder Signature: \_\_\_\_\_

### Alternative ways to earn elective course credit:

- CCIM Designation – 3 elective courses; fulfills elective requirement
- CCIM 101 – 104 – 1 elective course each, for a maximum of 2 elective courses
- CPM Designation – 2 elective courses
- RPA Designation – 2 elective courses
- FRI Designation – 2 elective courses
- Graduate Degree in Real Estate, Business or Law from an accredited college or university– 2 elective courses

## 2018 Spring Course Schedule

### Monday, February 5

7:30am - 8:00am - Registration  
 8:00am - 12:00pm - Ethics & Professional Standards (*mandatory*)  
 12:00noon - Class Luncheon  
 1:00pm - 6:00pm - Construction (*mandatory*)  
 6:15pm - Class Reception

### Tuesday, February 6

8:00am - 3:00pm - Lease Agreement (*mandatory*)  
 3:00pm - Mandatory Topics Exam

### Wednesday, February 7

8:00am - 12:00pm - Negotiation Skills (*elective*)  
 1:00pm - 5:00pm - Consolidating a Business & Marketing Strategy (*elective*)  
 5:00pm - Elective Topics Exam

*If you need to complete a third elective, we will offer Introduction to Real Estate Investment & Finance online. Registration and additional information is available at [www.sior.com/education](http://www.sior.com/education).*

## Cancellation Policies

### Course Registration Cancellation Policy

All course refund requests must be submitted in writing via fax at 202.517.9151 or email to [education@sior.com](mailto:education@sior.com). Refunds will not be granted for "No Shows." See key refund deadlines listed below.

### Key Refund Deadlines:

- In Full: Through January 8, 2018 (less a \$100 fee)
- 50% refundable: January 9 – January 26, 2018 (less a \$100 fee)
- No refunds: After January 26, 2018 or for "No Shows."

### Transferring Registrations

If a course registrant cancels his or her registration and transfers that registration to another designation course offered in the same calendar year, the registrant will be charged a \$100 administrative fee. A course registration can only be transferred one time and any future cancellations will be subject to the standard refund deadlines outlined above.

**Questions? Contact Education at 202.449.8218 or [education@sior.com](mailto:education@sior.com).**

**Please submit your completed form to [education@sior.com](mailto:education@sior.com).**