



# WHERE THE DEALS ARE.

SIORs close more than 78,000 transactions annually.

Are you ready to join *the* network of industrial and office transaction specialists who on average annually close:

- 30 deals
- 1.05 million square feet
- \$32.2 million in leases/sales



## The SIOR designation provides:

**Deal Generation** - network with the industry's best, create new relationships, and ultimately generate more transactions.

**Credibility** - corporate and institutional real estate executives recognize the value of the SIOR designation, helping you win assignments.

**Exclusivity** - only 2,800 practitioners hold the SIOR designation worldwide.

**Professional Development** - the SIOR Center for Career Advancement offers education for your competitive edge.

## Requirements to earn the SIOR designation:

**Experience:** Minimum of five years as an industrial and/or office broker.

**Production:** Meet Gross Fee Income (GFI) thresholds.

**Recommendations:** Endorsements from two SIOR members.

**Education:** Completion of stringent education requirements.

**Ethics:** Adherence to the *SIOR Code of Ethics*.

[www.sior.com](http://www.sior.com)  
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The Society of Industrial and Office REALTORS® (SIOR) is *the* leading professional office and industrial real estate brokerage association, representing today's most knowledgeable, experienced, and successful commercial real estate brokerage specialists.