
CHAPTER NEWS

SIOR Arizona Chapter Has a Merry Time at Holiday Party

The SIOR Arizona Chapter hosted an excellent holiday party at Mastro's City Hall Steakhouse in Scottsdale, Ariz. on December 7, 2017. Thirty members mingled with chapter sponsors at the packed event. Almost 100 people attended! Everyone had a great time and enjoyed the excellent food and chance to network. Former SIOR President Tom McCormick, SIOR, was also in attendance.



SIOR Chicago Chapter Awards \$15,000 to its 2017 Scholarship Winners

The SIOR Chicago Chapter, supported by matching funding from the SIOR Foundation, has awarded five scholarships totaling \$15,000. Each of the five students received a scholarship of \$3,000. The Scholarship Committee of the SIOR Chicago Chapter made the final selection. Members of the committee included Sean Henrick, SIOR, and Jim Hochman with Schain Banks Kenny & Schwartz.

Recipients Mohammed Ali Khan, University of Illinois; Eric Richard, Roosevelt University; Tracy Collins, Roosevelt University, and Kevin Tazalla, Northwestern University are pictured left with the 2017 SIOR Chicago Chapter President, Jason West, SIOR, and Sean Henrick of the Scholarship Committee. Lindsey White of DePaul University is not pictured.



Chris Curtis, SIOR, and Daniel Smolensky, SIOR

SIOR Chicago Chapter Presents 2017 Richard G. Levy Presidents Award to Christopher Curtis, SIOR

The SIOR Chicago Chapter presented the Richard G. Levy Presidents Award to Christopher Curtis, SIOR, during the chapter's annual holiday luncheon at the Glen View Club in Golf, Ill., in early December.

Each year the SIOR Chicago Chapter Executive Board selects a member they feel exemplifies outstanding achievements both in and out of the commercial real estate industry to receive the award. The award's namesake, Richard G. Levy, SIOR, was a highly respected leader within the real estate community who typified the elements of professionalism, business acumen and strong personal and business ethics that represent the goals of each Chicago Chapter SIOR member.

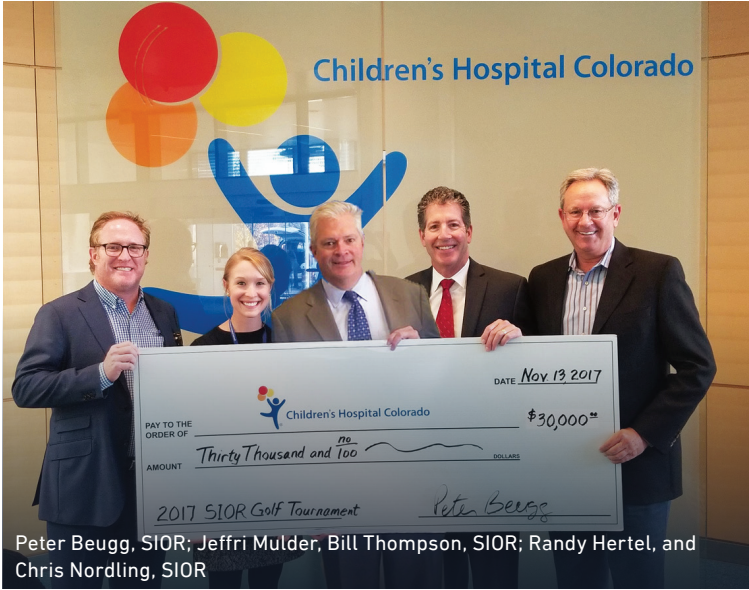
"This year's honoree, Chris Curtis, told me a long time ago, 'you'll get out of SIOR what you put into it, and you'll make relationships with SIORs around the world that will impact your life.' He was right on target," observed Daniel Smolensky, SIOR, and 2018 President of the Chicago Chapter of SIOR. "Chris is a collaborator extraordinaire, with an integrity that cannot be compromised."

Chris has served on both SIOR local and global levels as a volunteer leader and is a consistent attendee at all SIOR conferences and regional meetings.



Chicago Chapter Names 2018 Board

The SIOR Chicago Chapter named their new executive board officers for 2018. Daniel Smolensky, SIOR, will lead the organization, which includes nearly 200 of the top office and industrial real estate brokers in the Chicago market. Additional board members are: Daniel Benassi, SIOR, Chapter Vice President; Daniel Smolensky, SIOR, Chapter President; Jason West, SIOR, 2017 Chapter President; Tom Boyle, SIOR, Chapter Treasurer; and Mark Nelson, SIOR, Chapter Director-At-Large. Not pictured is David Ariola, SIOR, Chapter Secretary.



SIOR Colorado Chapter Gives Back with Golf

The SIOR Colorado Chapter held its 20th annual broker & developer golf tournament at The Ridge at Castle Pines North in Denver in August. Sixty members, local developers, and sponsors spent the day networking and golfing...for a good cause. For the last eight years, SIOR Colorado Chapter, with generous contributions from sponsors and members, has donated funds raised during the Annual Golf Tournament to the Children's Hospital Colorado. This year, that total contribution hit \$30,000.

Peter Beugg, SIOR; Jeffri Mulder, Bill Thompson, SIOR; Randy Hertel, and Chris Nordling, SIOR



Bruce Wettenstein, SIOR; Art Ross, SIOR; and M. Jeffers Ryer, SIOR

SIOR Connecticut / Western Massachusetts Chapter Bowls a Turkey for the Holidays

The SIOR Connecticut/Western Massachusetts Chapter held its winter holiday meeting at the Woodway Country Club in Darien, Conn., in December. After its quarterly business meeting, the 25 members, guests, and sponsors enjoyed the rest of the evening's agenda: a networking hour, a casual Tex-Mex dinner and libations, and bowling on Woodway's club lanes.

During the meeting, the chapter recognized Bob Carr of Zivic-Carr and Associates for sponsoring the evening's enjoyable events. The chapter also congratulated Bryon Atherton, SIOR, for earning his designation just in time for the holidays.

SIOR Connecticut / Western Massachusetts Chapter Builds Networks...and Houses

The SIOR Connecticut/Western Massachusetts Chapter recently participated in a Habitat volunteer work party in Bridgeport, Conn. SIOR Global, as part of its 75th Anniversary, has been encouraging its chapters to sponsor and promote a service day of philanthropic endeavors throughout the year. The Chapter is delighted to be a part of this initiative by continuing its long-standing support of Habitat's Build program in Bridgeport.



Paul McDowell, SIOR; Andy Smith, SIOR; Renata Osiecka, SIOR; and Matthew Leguen de Lacroix, SIOR

SIOR European Regional Chapter Celebrates the End of 2017

The SIOR European Regional Chapter continued its momentum with a special Christmas event in London, UK. In early December, 14 SIORs, including a surprise guest from the United States, Kenneth Salzman, SIOR, who popped in on the last leg of his European trip, and 22 guests, gathered to toast to a successful 2017 and look ahead to 2018. Carter Jonas hosted and sponsored the networking and education event which kicked off with a reception followed by a very informative talk by Andrew Hird, Head Research Analyst for the Commercial divisions at Carter Jonas, and finished with more festive cheer and a chance to network among peers.



Bradley Pope, SIOR; Del Markward, SIOR, SIOR Global President; Howard Boyd, SIOR; Rick Spiller, SIOR; Coach Vince Dooley, Frank Simpson, SIOR, and Diana Tucker, CAE

SIOR Georgia Chapter Touches Down a Successful Leadership Breakfast

Coach Vince Dooley entertained and inspired another “sell out” crowd of about 550 members, sponsors, and guests at the SIOR Georgia Chapter’s annual Leadership Breakfast at the beginning of October at the Cobb Energy Center in Atlanta. Powerful, moving, and inspiring stories of leadership experiences attained during his extensive coaching career with the University of Georgia Bulldogs were shared by Coach Dooley. SIOR Georgia Chapter also announced its scholarship and charity recipients during the morning event.



NAI Latter and Blum would like to say Congratulations to Ryan Greene on his recent induction into SIOR as an Industrial Specialist



“I am honored to be a part of such a great organization and look forward to helping better serve my clients and referrals.”

Ryan Greene
rgreene@latterblum.com
NAI Latter and Blum,
Baton Rouge, LA



Members and sponsors of the SIOR Houston Gulf Coast Chapter enjoy a night of networking and hitting the lanes.

SIOR Houston Gulf Coast Chapter's 15th Annual Bowl-a-Rama is a Clean Sweep

The SIOR Houston/Gulf Coast Chapter left no pin standing at their 15th annual Bowl-A-Rama held at the premier BowlMor lanes in Houston in October. More than 150 SIOR members and sponsors enjoyed an evening of food, drinks, fun, and games.

"This is one of the best and most anticipated industry events of the year," states Travis Land, SIOR, SIOR Houston/Gulf Coast Chapter President. "Everyone has a great time but make no mistake — deals are being made".



SIOR Indiana-Kentucky Chapter Recognizes Sponsors for Contributions at End-of-the-Year Celebration

Twenty-four members and guests of the SIOR Indiana-Kentucky Chapter celebrated the end of the year and the holidays at the chapter's annual Holiday After Hours event. The evening reception took place at Ocean Prime in Indianapolis in mid-December. During the evening, SIOR Indiana-Kentucky Chapter also presented its sponsors with an award in appreciation for their contributions, rounding the year out on a high note.

SIOR Memphis Chapter Scores a 3-Pointer with CCIM Joint event

At the annual joint event with the local CCIM Memphis Chapter in November, the SIOR Memphis Chapter hosted Jason Wexler, the Memphis Grizzlies' President of Basketball Operations. Jason gave members of the joint groups an insider's perspective on the local economic impact of having an NBA team in Memphis. After the brief talk, the rapt audience of 40, which included 17 members of the SIOR Memphis Chapter, had a chance to network and enjoy the evening's festivities.

SIOR Maryland, District of Columbia, and Northern Virginia Chapter Celebrates a Successful 2017

Nearly 60 attendees, including 22 designees and candidates came together during the SIOR Maryland, District of Columbia, and Northern Virginia Chapter's annual Holiday Party at Victoria Gastro Pub in Columbia, Md., in early December. The Chapter was honored to have special guests SIOR Global President, Del Markward, SIOR, new SIOR Chief Executive Officer, Jim Hirt, and Vice President of Membership/Chapter Relations, Diana Tucker, join in the celebration.

As part of the evening's festivities, outgoing Chapter President Adam Nachlas, SIOR, passed the gavel to newly installed officers Matt Laraway, SIOR, Chapter President; Scott Skogmo, SIOR, Chapter Vice President; E. Hayes Merkert, SIOR, Chapter Treasurer; and Mike Norris, SIOR, Chapter Secretary and Education Chair. Adam also recognized Chapter Administrator, Carol Mox, for her services.

"Our annual holiday party is a wonderful way to enjoy networking and celebrating the holiday season with our fellow SIOR colleagues," Matt commented. "It is also one way of recognizing our appreciation to our corporate sponsors and members of the Chapter for their outstanding work over the past year, resulting in making us a successful organization. We couldn't do it without them. We truly appreciate everyone's efforts and look forward to their continued support in 2018."



Back Row (L-R) Matt Laraway, SIOR; Del Markward, SIOR, SIOR Global President; Hayes Merkert, SIOR; Scott Skogmo, SIOR; Front Row (L-R) Adam Nachlas, Diana Tucker, Jim Hirt



The Northern California Chapter board raises a glass to a great year!

The Sharks and Holiday Lunch Are Q4 Highlights for SIOR Northern California Chapter

The Northern California Chapter enjoyed an exciting hockey game between the San Jose Sharks and the Florida Panthers at the SAP Center in San Jose, Calif., in mid-November. Eighty members and guests booed, cheered, and flinched as the two teams clashed. However, the Sharks were robbed of a point late in the game and it didn't go the hometown team's way in the end.

In early December, the Chapter held its annual holiday lunch at the St. Francis Yacht Club in San Francisco. One hundred and twenty chapter members, corporate sponsors, and industry friends took advantage of the opportunity to network with the best in real estate, followed by a luncheon and awards presentation.



SIOR Pittsburgh, Western Pennsylvania and Northern West Virginia Chapter honors Eric Meyhofer of Uber with Industrialist of the Year Award

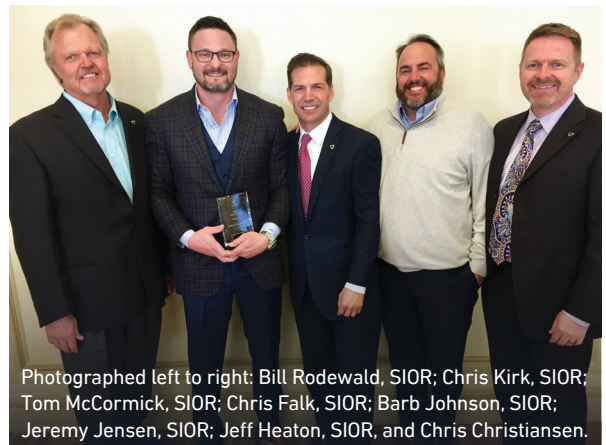
The SIOR Pittsburgh, Western Pennsylvania and Northern West Virginia Chapter honored Eric Meyhofer, Co-Founder and Head of Uber's Advanced Technologies Group, with the chapter's Industrialist of the Year Award. The ceremony, held annually at the Duquesne Club in Pittsburgh, took place in late October. More than 200 people attended the industry-anticipated event. Chapter Treasurer, Patrick Sentner, SIOR, also presented a \$5,000 SIOR Foundation Scholarship to this year's awardee, Emily Weiland.

SIOR Utah Chapter Hosts Winter Awards Ceremony

The SIOR Utah Chapter held its winter social at the Thomas Monson Center in Salt Lake City in early December with generous support from Harsch Investment Properties and The Boyer Company. A good mix of chapter members, interested prospective members, private industry representatives/owners, and public officials brought attendance at the event to nearly 40.

Remarks at this year's social had a two-fold goal: to highlight the professional and ethical standards of SIORs, and to bring public and private partnerships together. Guest speakers Jason Mathis, executive director, Downtown Alliance, and Lonnie Mayne, founder, Red Shoes Living, echoed those objectives during their comments. The chapter will continue to highlight this topic at its next chapter meeting in mid-2018 when it focuses on ways to leverage Salt Lake City.

The SIOR Utah Chapter also honored the outstanding achievements of one office and one industrial broker from within the chapter. These brokers are nominated by their peers, and then evaluated and selected based on merit, deal volume, community involvement, and leadership. Vic Galanis, SIOR, was honored as SIOR Office Broker of the Year. Kyle Roberts, SIOR, was honored as SIOR Industrial Broker of the Year.



SIOR Wisconsin Chapter Visits Sports Arena Development

Ten members of the SIOR Wisconsin Chapter went behind the scenes with an exclusive hardhat tour of the new Milwaukee Bucks arena. The \$524 million arena is expected to be complete before the 2018-2019 basketball season. The area will include an entertainment block with restaurants, shops, and commercial and residential space.

Mortenson Construction guided attendees throughout the arena, showing some exclusive areas including the Bucks' locker room, the executive suite and more. Although seats were not installed when the tour took place, attendees were able to envision what the arena will look like from all angles.



SIOR Virginia Chapter discuss Richmond Development at Annual Fall Meeting

The SIOR Virginia Chapter held its fall event at the Washington Redskins - Bon Secours Training Center in Richmond, Va. Two speakers followed the catered lunch. Brian Witthoefft, SIOR, led a market-cycle discussion related to various Southeast Markets and product types. Michael Schwartz, Editor of Richmond BizSense, discussed the investment group behind an ambitious plan to replace the aging Richmond Coliseum.

