
CHAPTER NEWS



SIOR Canada Central Chapter Tees Up for 46th Annual Golf Tournament

SIOR Canada Central Chapter hosted its 46th Annual Golf Tournament in June. The event was a great success with 270 industry leaders enjoying a fantastic day of golfing, networking, and dining at the Rattle Snake Point Golf Club in Ontario. The event raised \$2,000 in support of Sick Kids Hospital and their continued efforts at the front lines in the fight for children's health. The Chapter is already looking forward to next year's tournament!

SIOR Canada East Chapter Networked with the Best at Their Summer Cocktail Reception

In June, the SIOR Canada East Chapter hosted an exclusive networking event at the Hotel William Grey - a unique luxury hotel in the new heart of Old Montréal. Exclusive invitations were sent to 100 people, with a turnout of 75 attendees. The night brought together top professionals in the industry from construction/development, property management, brokerage, and top service providers. Attendees appreciated the opportunity to expand their networks to better serve their clients.

SIOR Chicago Chapter Holds June Lunch on Last Mile

The SIOR Chicago Chapter hosted a lunch event at Gene and Georgetti's in Rosemont, Ill., with a panel program addressing one of the latest industrial CRE buzzwords: Last Mile. More than 80 members and non-members enjoyed the June lunch while learning about the specific challenges and opportunities for last mile CRE in the Chicago area.



(L-R) Matt Goode; Chris Gary, SIOR; Joe Rook; Brian Quigley, and Chapter President, Daniel Smolensky, SIOR



Chapter President, Daniel Smolensky, SIOR; Jerry Reinsdorf; Ryan Clancy; Mark Goode, SIOR, and Brendan C. Green, AIRE President

SIOR Chicago Chapter Partners with AIRE to Discuss Bipartisan Reform in Congress

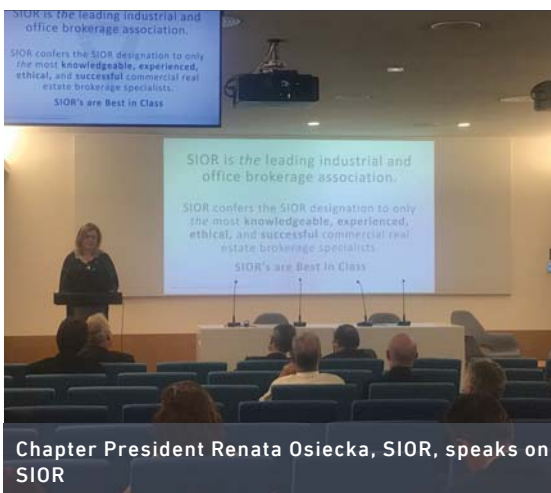
The SIOR Chicago Chapter partnered with the Chicago-based Association of Industrial Real Estate Brokers (AIRE) to host a landmark event with Chicago legend Jerry Reinsdorf, owner of the Chicago White Sox and Chicago Bulls; and Ryan Clancy, chief strategist of No Labels. The discussion was moderated by Mark Goode, SIOR, and the trio discussed the importance of bipartisan reform in Congress. The May event, held at Gene and Georgetti's in Rosemont, Ill., had 212 in attendance which included 78 SIOR members and guests.



Chris Nordling, SIOR; Alex Ringsby, SIOR, and Kevin Laura, First Tee CEO

SIOR Colorado Chapter Holds 7th Annual Masters Event

The SIOR Colorado Chapter sponsored its Masters Golf Event in April at the Ridge at Castle Pines in Castle Pines, Colo. The annual event supports First Tee, an organization dedicated to teaching leadership and teamwork to adolescents through the game of golf. Organized by Alex Ringsby, SIOR, the event has raised \$150,000 to date.



Chapter President Renata Osiecka, SIOR, speaks on SIOR

SIOR Europe Regional Chapter Holds Paris Educational Event

In May, 35 members of the SIOR European Regional Chapter and RICS came together in Paris to hear an educational presentation by Julien Wlodarczyk and Pierre Descheemaeker of August Debouzy on "The Evolution in French Commercial Leases – Opportunities & Threats". The session took place at Quartus' offices. Following the session, attendees networked and enjoyed canapes on the terrace overlooking the magnificent Eiffel Tower.

This event is the first of four joint events to take place over the next two years with RICS to recruit members and foster a better relationship between organizations.

SIOR European Regional Chapter's 2nd International Conference Great Success



Conference attendees take pictures with one of the keynote speakers, former president of Poland, co-founder of The Solidarity Movement, and Nobel Peace Prize recipient, Lech Walesa

The SIOR European Regional Chapter held the second SIOR International European Conference in the Sofitel Warsaw Victoria Hotel, Poland on June 27th – 29th, with nearly 200 SIOR members, real estate colleagues, and guests attending from 17 different countries. The Chapter was also pleased to offer two places at the conference to students of the University of Reading, thanks to the SIOR Foundation's Student Real Estate Experience Program.

The conference kicked off with a guided walking-tour around Warsaw's Old Town, a UNESCO site, and continued with a "Meet and Greet" and dine-arounds at some of Warsaw's top restaurants.

Delegates, panelists, and speakers discussed emerging sectors within the industrial, office, and real estate markets, and debated how to tackle the global problem of attracting the best talent during the two days. Professor Richard Baldwin of the University of Oxford spoke on "Misthinking Globalisation: Implications for Long-Term Investors" and Dr. Paul Redmond of the University of Liverpool kept the audience on Friday engaged with "Generating the Future: Millennials, Digital Natives and the Zombification of Work?" Sponsored by the SIOR Foundation, Redmond had the room in stitches!

The Republic of Poland's chequered history served as the backdrop to the conference as the honoured guest and closing keynote speaker was former President Lech Walesa, who triumphed in Poland's first partially free and democratic

parliamentary elections since the end of the World War II. The Solidarity movement heralded the collapse of communist regimes and parties across Europe.

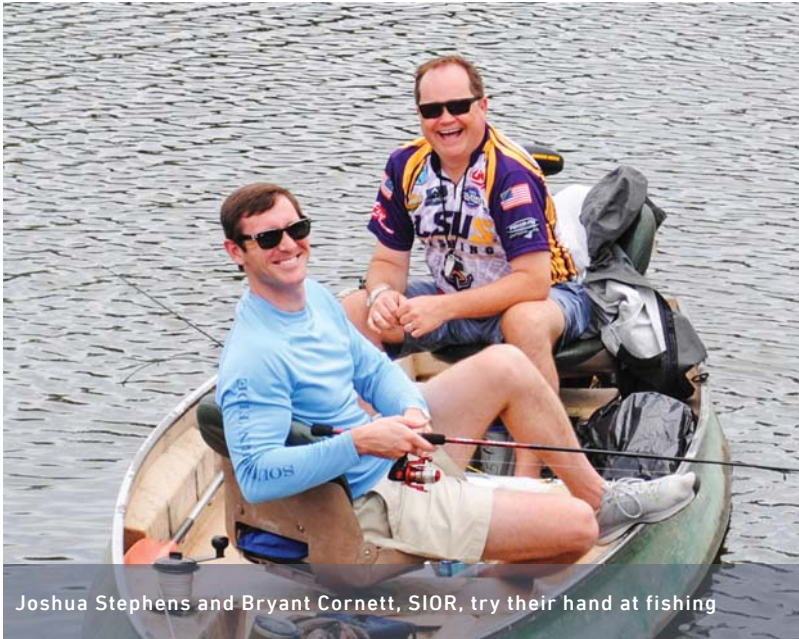
On the social front, the undoubted highlight was the Gala Evening at the Royal Castle with a reception in the foyer followed by dinner in the ballroom. Drinks and dancing at a local nightclub rounded out the night, thanks to the sponsorship of Carter Jonas.

The great success of the conference would not have been possible without the generous support of conference sponsors, especially Platinum Sponsor, CTP.

Following the conference's conclusion, 20 SIORs and guests took the train to Krakow. Among the sites visited were the Auschwitz-Birkenau State Museum; the city of Krakow; and another UNESCO site, the Wieliczka salt mine, 140 metres underground!

The Chapter is grateful for the dedicated support from SIOR HQ and event planner, Leslie Hartley of Event Management Specialists.

Mark your calendars now - Dublin, Ireland is slated to host the third SIOR International European Conference in summer 2020.



Joshua Stephens and Bryant Cornett, SIOR, try their hand at fishing

SIOR Georgia Chapter's Gone Fishing...

In May, the SIOR Georgia Chapter hosted one of its highlight events, the 17th annual networking Fishing & Golf Tournament event at the Piedmont Driving Club in Atlanta. SIOR members, prospective members, golf sponsors, and chapter sponsors enjoyed a great day on the golf course while maximizing their networking opportunities for future business. The sold-out event concluded with a reception and buffet where the winning teams were announced. Stories of "the one that got away" and "if I had just made that putt" continued into the early evening.

SIOR Houston/Gulf Coast Chapter Partners with Texas A&M for Scholarship Program

The SIOR Houston/Gulf Coast Chapter recently partnered with the Texas A&M Foundation to fund a total of \$24,000 in scholarships. The Chapter evaluated numerous applications from students enrolled in the Texas A&M Lowery Mays College of Business Masters of Real Estate Program. Dexter Fulbright, Katherine Miller, and Zane Carmen were each awarded an \$8,000 scholarship.

"SIOR is steadfast in its commitment to make a difference by making annual donations to support the greater Houston Commercial Real Estate Industry leaders of tomorrow" states Chapter President Travis Land, SIOR. "Our goal was to maximize our donation and, together with the Texas A&M Foundation, we funded \$24,000 in scholarships. It is a testament to the foundation that SIOR is built on and I am just so proud to be a part of this organization."



SIOR Indiana-Kentucky and SIOR Chicago Chapters Get Some Great Shots

This June, 11 designees of the SIOR Indiana-Kentucky and SIOR Chicago Chapters attended a "funshoot" at Deer Creek Hunt Club in Deer Creek, Mich. The event, organized by Regina Emberton, SIOR, is hosted annually by the Michiana Partnership. Attendees enjoyed the opportunity to network and connect beyond their chapters.



SIOR Louisiana, Mississippi, Alabama, Northwest Florida Chapter Hosts 2nd Mobile Dinner

In April, the SIOR Louisiana, Mississippi, Alabama, and NW Florida Chapter hosted an installment of its SIOR award-winning networking dinner series for 25 of its members, prospects, and sponsors. The event was held at Noble South in Mobile, Ala., in the city's vibrant downtown district. Guests networked over spirits, appetizers, and a three-course meal. The Chapter will host its next installment in New Orleans in October.

SIOR Maryland, District of Columbia, and Northern Virginia Chapter Gets on the Green

The SIOR Maryland, District of Columbia, and Northern Virginia Chapter held its 18th Annual Golf Outing in June at Eagle's Nest Country Club in Phoenix, Md. More than 100 golfers, including nine members, came out to enjoy a day of golf and camaraderie. Allan Riorda, SIOR, Chapter Golf Committee Chair, organized the outing which featured a boxed lunch, followed by a shot gun start, and closed with a cocktail party and an awards dinner.

"The SIOR MD/DC/NVA Chapter is proud to host its annual golf outing. We had a terrific turnout for this fun-filled event. Our golf outing brings together colleagues, SIORs, and guests who look forward to seeing each other, playing some friendly competition, making business deals, and promoting the SIOR brand. A huge thank you goes out to the sponsors who helped make our golf tournament an exciting and successful event," stated Chapter President Matt Laraway, SIOR.



Zach Alter, Rich Ohnmacht, Jonathan Green, and Scott Skogmo, SIOR



SIOR Memphis Chapter Hits the (BBQ) Sauce

The SIOR Memphis Chapter invited prospective members and sponsors to join members for lunch with the Cadalac Grillz during the World Barbecuing Championships in Memphis, Tenn., in May. Attendees feasted on good company and great food.

SIOR Mexico Chapter Collaborates with ULI for Third Year

The SIOR Mexico Chapter partnered with ULI Mexico for the third year to host a one-day seminar on timely topics for Mexico's commercial real estate industry. This year's topic focused on "Reinventing Mexico's Competitiveness." Held at the Hotel Misión Juriquilla in Querétaro, Mexico, the event attracted 58 attendees from across the country.



SIOR Minnesota Chapter breakfasts at Ryan Companies' New HQ

SIOR Minnesota Chapter members and sponsors attended a breakfast meeting held at the Ryan Companies' new headquarters building in downtown Minneapolis in May. Casey Hankinson, Tony Barranco, and Dan Mueller updated the attendees on current Ryan projects. The group of 30 attendees learned about local projects as well as projects in other parts of the country. During the presentation, attendees learned about many of the company's recent challenges and successes, often citing work with local SIOR experts.

SIOR Northern California Chapter Donates to Fire Victims

The SIOR Northern California Chapter held its annual golf tournament at Silverado Resort & Spa in Napa, Calif., in May. The outing was capped off by a dinner with prizes for the best golfers and a raffle that benefited the firestorm victims of last year. The fire forced the evacuation of Silverado Resort only hours after the completion of the PGA Tour's season-opening Safeway Open, and both sides of Hardman Road burned across from the driving range at the Silverado Country Club. The destruction extended beyond the resort to numerous wineries and homes in both Napa and Sonoma counties. The SIOR Northern California Chapter donated all portions of its wine raffle to the Napa Valley Community Disaster Relief Fund, managed by Napa Valley Community Foundation.

SIOR Philadelphia Chapter Keeps Up Momentum in Q2



Members network during free time at the annual Office Property Summit.

SIOR Philadelphia Chapter Pitches Over Pitchers

Bryan Cole, SIOR, and Colin Flynn, SIOR, organized a Young Professionals Networking event in April at the City Works in King of Prussia, Pa. They invited 30 up-and-coming professionals in the commercial real estate industry to talk with them about the benefits of becoming an SIOR. It was a fun evening for all who turned out and the Chapter hopes to organize more events for prospective members in the future!

SIOR Philadelphia Chapter Talks Industry in June

Thirteen members of the SIOR Philadelphia Chapter convened in June at Melt Restaurant in Allentown, Pa., for a discussion on the office and industrial market. Peter Schultz, executive vice president at First Industrial Realty Trust was the guest speaker. SIOR Global President and Chapter member, Del Markward, SIOR, brought five members of his office to the event.

SIOR Philadelphia Chapter Takes Office to New Heights

The SIOR Philadelphia Chapter hosted its 5th Annual Office Property Summit at the Union League Golf Club at Torresdale in Philadelphia in May. Brian Glancey, SIOR, and John Morrissey, SIOR, arranged for an exclusive event setting with a world-class golf course, lined up a high-level slate of speakers and panelists who performed at the top of their games, and brought 16 local companies on board as sponsors. The event created such a great buzz among the 80+ attendees, including many prospective members, that the chapter has already started planning for 2019!



SIOR Southern Nevada Chapter Members Plot Successful Jailbreak!

Seven SIOR designees and one Member Associate were tasked with breaking out of jail within an hour at the SIOR Southern Nevada Chapter annual team-building event held in May at Rush to Escape in Las Vegas. Taber Thill, SIOR; Patti Dillon, SIOR; Brian Riffel, SIOR; Dan Palmeri, SIOR; Garrett Toft, SIOR; Xavier Wasiak, SIOR; Chris Lane, and Rob Lujan, SIOR, successfully completed the escape room with minutes to spare. The group started in two separate cells and had to rely on teamwork and communication to stage the escape.

SIOR St. Louis Chapter Wins Big at Baseball Game

The St. Louis Chapter had a great outing at Busch Stadium in June in St. Louis. Brinkmann Constructors invited members to join them in watching the St. Louis Cardinals go up against the Miami Marlins. Thirty-five members enjoyed the afternoon, especially when the Cardinals won the game.

SIOR Upstate New York Chapter Discusses Siting at Spring Meeting

SIOR Upstate New York Chapter held its Spring Meeting in May in Syracuse, N. Y., at Justin's Tuscan Grill. SIOR Northeast Regional Director, Frank Hird, SIOR, joined 11 members and six guests for lunch and an educational presentation on brownfields.

SIOR Utah Chapter Networks with CREW

SIOR Utah Chapter teamed up with local CREW members in June at Colliers International's offices in Salt Lake City to hold the first CREW / SIOR Pop-Up Member Mixer. SIOR Utah Chapter president Chris Kirk, SIOR, and Alison Beddard, CREW Network past president, took advantage of the two organizations' commonality to encourage members to expand their networks as a win-win for both the individual as well as the market.



(L-R) Mark Membrino, Hendricks Development Group; Bill Langhoff, CCIM, SIOR, Colliers International; Daniel Barkes, Hendricks Commercial Properties, LLC; and Adam Moore, First Industrial

SIOR Wisconsin Chapter Holds 94-South Dealmakers Event

In May, the SIOR Wisconsin and Chicago Chapters collaborated to host the "94-South Dealmakers" happy hour event in Kenosha, Wis., at The Club at Strawberry Creek. More than 40 members, prospective members, and sponsors were in attendance. The goal was to bring together the members who worked together and will continue to transform the 94-South Corridor with the opportunities presented by Foxconn and other major companies growing along this corridor. Attendees heard from representatives of FCL Builders, Sebert Landscape, and the Wisconsin Economic Development Center (WEDC).

In addition, registered attendees donated more than \$500 to the Racine County Food Bank.