

**KNOWLEDGEABLE  
EXPERIENCED  
SUCCESSFUL**

## Why SIOR?

The Society of Industrial and Office REALTORS® (SIOR) is the leading professional office and industrial real estate brokerage association, representing today's most **knowledgeable, experienced, and successful** commercial real estate brokerage specialists.

*“Holding the SIOR designation gives me instant credibility.”*

### **The SIOR designation provides:**

**Deal Generation** – network with the industry's best, create new relationships, and ultimately generate more transactions.

**Credibility** – corporate and institutional real estate executives recognize the value of the SIOR designation, helping you win assignments.

**Exclusivity** – only 2,800 practitioners hold the SIOR designation worldwide.

**Connectivity** – SIOR technology platforms to keep you connected to SIOR designees.

**Professional Development** – SIOR offers education for your competitive edge.

### **Office and industrial brokers must meet rigorous requirements:**

**Experience** – Minimum of five years as a licensed office and/or industrial broker.

**Production** – Meet and demonstrate Gross Fee Income (GFI) thresholds.

**Endorsements** – Endorsements from two SIOR members.

**Education** – Completion of stringent education requirements.

**Ethics** – Adherence to the SIOR Code of Ethics.



SOCIETY OF INDUSTRIAL AND  
OFFICE REALTORS®

1201 New York Avenue, NW  
Suite 350  
Washington, DC 20005

T. 202.449.8200  
F. 202.449.8201  
E. [membership@sior.com](mailto:membership@sior.com)

[www.sior.com](http://www.sior.com)