



## 2015 SIOR Recruitment Toolkit

### 10. Associate Membership Requirements, Fees, and Application Materials

#### Associate Membership requirements:

1. **INDUSTRY PRESENCE:** Actively involved in the commercial real estate industry.
2. **ENDORSEMENTS:** Submit one endorsement from an Active SIOR member in the local chapter and one endorsement from a local Chapter Officer (President, Vice President, Secretary, or Treasurer). The Endorsement Form is provided to the applicant 10 days after submitting an application.
3. **DELEGATES:** Appoint up to two qualified individuals from the organization to serve as Delegates and represent the organization in the affairs of SIOR. Delegates must be from the same office location where the membership is held.
4. **DEVELOPER ONLY:** Provide examples of three recent development projects including applicable marketing materials or supplemental information.

#### Associate Membership fees:

- Application fee: \$175
- Annual dues:
  - Corporate Associate:
    - U.S. and Canada - \$500
    - Other Countries - \$250
  - Developer Associate:
    - U.S. and Canada
      - First Office Holding Membership: \$1,500
      - Additional Offices Holding Memberships: \$575
    - Other Countries
      - First Office Holding Membership: \$500
      - Additional Offices Holding Memberships: \$310
  - Educator Associate
    - U.S. and Canada - \$300
    - Other Countries - \$200
  - General Associate:
    - U.S. and Canada - \$1,500
    - Other Countries - \$500
- Chapter dues

#### Application Materials

SIOR now accepts applications online; please [click here](#) to get started. Applicants should contact Sumner Crosby, Manager of Admissions, at 202.449.8234 or [scrosby@sior.com](mailto:scrosby@sior.com) for a username and password to log in.