

TOP 20 INDUSTRIAL & OFFICE INVESTMENT TRANSACTIONS OF 2017

ranked by dollar volume

INDUSTRIAL

	CONTRIBUTING MEMBERS	DOLLAR VOLUME	LOCATION
1	Jack Fraker, SIOR	\$475,084,981	Multiple Markets
2	Bo Mills, SIOR, Mark Detmer, SIOR	\$196,086,714	Las Vegas, NV
3	Mark Kolsrud, SIOR, David Berguland	\$175,322,658	Multiple Markets
4	Jack Fraker, SIOR	\$164,398,500	Bardon, Leicestershire, United Kingdom
5	Jack Fraker, SIOR	\$126,050,000	Multiple Markets
6	Mark Kolsrud, SIOR, David Berguland	\$110,000,000	Multiple Markets
7	Jack Fraker, SIOR	\$105,000,000	Dallas & Houston, TX
8	Mark Zorn, SIOR	\$94,200,000	Rialto, CA
9	Jack Fraker, SIOR	\$84,500,000	Multiple Markets, Mexico
10	Chris Bournakas, SIOR	\$79,668,708	Brampton, Ontario, Canada
11	Jack Fraker, SIOR	\$69,629,000	Lebanon, TN
12	Bo Mills, SIOR, Mark Detmer, SIOR	\$56,150,000	San Diego, CA
13	Bo Mills, SIOR, Mark Detmer, SIOR, James Ellis, SIOR, Paul Breuer, SIOR	\$56,000,000	Portland, OR
14	Christopher Gary, SIOR	\$52,000,000	Chicago, IL
15	Jack Fraker, SIOR	\$51,250,000	Dallas, TX
16	Bo Mills, SIOR, Mark Detmer, SIOR, Tyler Sheils, SIOR	\$49,475,000	Clackmas, OR
17	Jack Fraker, SIOR	\$48,500,000	Dallas, TX
18	Kristy Hull, SIOR, Terence Coyne, SIOR	\$40,000,000	Strongsville, OH
19	Bo Mills, SIOR, Mark Detmer, SIOR, Mitchell Zatz, SIOR, Carmon Hlcks, SIOR	\$40,000,000	Aurora, CO Phoenix, AZ
20	Mike Erwin, SIOR, Tucker Hohenstein, SIOR	\$38,400,000	Oceanside, CA

OFFICE

	CONTRIBUTING MEMBERS	DOLLAR VOLUME	LOCATION
1	Kenneth Block, SIOR	\$305,000,000	Overland Park, KS
2	Jill Rasmussen, SIOR	\$60,430,000	Various, NY
3	Anthony Lunceford, SIOR, Joe Massa, SIOR	\$53,250,000	Huntsville, AL
4	James Keeley, SIOR	\$40,180,000	Scottsdale, AZ
5	Gabriel Silverstein	\$28,288,197	Savannah, GA
6	Nora Hogan, SIOR	\$26,500,000	Dallas, TX
7	Cathy Jones, SIOR	\$24,800,000	Las Vegas, NV
8	Jill Rasmussen, SIOR	\$21,500,000	Apple Valley, MN
9	Dan Granot, SIOR	\$20,000,000	Atlanta, GA
10	Cathy Jones, SIOR	\$17,000,000	Las Vegas, NV
11	Jill Rasmussen, SIOR	\$15,800,000	Glendale, AZ
12	Gabriel Silverstein, SIOR	\$15,760,817	Lafayette, LA
13	Mark Fowler, SIOR	\$14,250,000	Wall, NJ
14	Robert Burns, SIOR	\$13,700,000	Nashville, TN
15	Michael Tabeek, SIOR	\$12,600,000	Las Vegas, NV
16	Aaron Barnard, SIOR	\$11,750,000	Minneapolis, MN
17	Chris Schofield, SIOR, Michael Donnelly, SIOR	\$9,700,000	Berkeley, CA
18	Steve Shepherd, SIOR	\$9,100,000	Richfield, MN
19	Street Jones	\$8,150,000	Durham, NC
20	Cathy Jones, SIOR	\$7,200,000	Las Vegas, NV



TOP 10 ALTERNATIVE ASSET INVESTMENT TRANSACTIONS OF 2017

	CONTRIBUTING MEMBERS	DOLLAR VOLUME	TYPE OF DEAL	LOCATION
1	Cathy Jones, SIOR	\$18,000,000	Other	Las Vegas, NV
2	Pedro Garcia, SIOR	\$18,000,000	Other	Medley, FL
3	Lisa Abberger, SIOR	\$14,750,000	Land	Lakeland, FL
4	Shaun McCullough, SIOR	\$9,000,000	Other	Los Alamitos, CA
5	Cathy Jones, SIOR	\$7,300,000	Other	Las Vegas, NV
6	Jan Berg, SIOR, Richard Hurd, SIOR	\$6,650,969	Land	West Des Moines, IA
7	Jay Elicker, SIOR	\$6,534,792	Land	Honolulu, HI
8	Tim Kerrigan, SIOR	\$6,400,000	Land	Omaha, NE
9	Laurie Tylenda, SIOR	\$5,145,700	Land	Florida, NY
10	Chris Paszyc, SIOR	\$5,140,000	Redevelopment	Topsham, ME

Remember to submit your transactions at MySIOR.com to be eligible for next year's lists!