

ACCELERATE YOUR CAREER

DISCOVER HOW

TO ACCELERATE YOUR CAREER

SIOR is recognized as the commercial real estate industry's most distinguished organization, dating back to 1941. Only a select 3,100 industrial and office real estate agents and brokers across the world are recognized as SIOR Designees – a **peak career achievement** for CRE professionals.

SIOR Designees are the most qualified, successful, and experienced – **the best of the best.**

Are you ready to take the next step and join as an SIOR Designee or Member Associate? 

BUILD YOUR BUSINESS

Holding the SIOR designation provides instant credibility, aligning you with the industry's finest.



Prestige

Gain respect from your colleagues and clients by earning the highest achievement in your field.



Exclusivity

Put yourself in exclusive company with SIOR membership – held by 3,100 practitioners worldwide.



Credibility

The most trusted and sought-after designation in the industry, providing instant recognition to help you win business.



Visibility

SIOR membership distinguishes you within your firm or network, placing you above the rest.

THE BIG DEAL

How can SIOR membership grow your bottom line?

S
I
O
R

R O I

“ Being an SIOR has truly broadened my network and perspective of the industry. Since joining, I have worked successfully on transactions with SIORs from France, Ireland, the United Kingdom, and the United States. ”

Thorsten Wolf, SIOR (Industrial & Office Specialist), Germany

Professional Development

Relevant, timely education and best-practice sharing for your competitive edge.



Deal Generation

Network with the industry's best, create long-lasting relationships, and generate more transactions.



Connectivity

A global referral network across 36 countries to keep you constantly connected to the best of the best.



“ One referral can pay for years of membership in SIOR. One creative idea can impact an entire career. ”
 Robert Thornburgh, SIOR (Industrial Specialist), USA

CHOOSE THE RIGHT TRACK

The **SIOR designation** signifies that an individual has achieved the highest level of success, while adhering to rigorous standards.

If you are not ready to earn the designation, joining as an SIOR **Member Associate** is a natural first step.

“ The Member Associate program kept me focused on ultimately achieving the goal of becoming a designee. It allowed me to go to meetings and interact with SIORs, further validating that SIOR is a great organization to be a part of. ”
 Dave Mathews, SIOR (Industrial Specialist), USA

	MEMBER ASSOCIATE REQUIREMENTS	DESIGNATION REQUIREMENTS
Experience	<ul style="list-style-type: none"> Minimum of one and maximum of eight years' documented active engagement in commercial real estate as a full-time active practitioner 	<ul style="list-style-type: none"> Minimum of five years' documented active engagement in commercial real estate as a full-time active practitioner
Production	<ul style="list-style-type: none"> Demonstrate a credible record of experience in brokerage, sales, leasing, transaction management, or marketing in the previous year 	<ul style="list-style-type: none"> Demonstrate a credible record of experience in brokerage, sales, leasing, transaction management, or marketing in the previous four years
Endorsements	<ul style="list-style-type: none"> Endorsement from one SIOR Designee who can be from same firm or network 	<ul style="list-style-type: none"> Endorsements from two SIOR Designees
Education & Ethics	<ul style="list-style-type: none"> Adherence to the SIOR Code of Ethics 	<ul style="list-style-type: none"> Adherence to the SIOR Code of Ethics
Mentor	<ul style="list-style-type: none"> Obtain a mentor, an SIOR Designee in the applicant's chapter 	

Learn more about the international requirements for brokers outside Canada, Mexico, and the USA at www.sior.com/membership/become

PULL UP A SEAT AND GET STARTED TODAY

Get in touch
to start the
application
process.

98% of

SIORs

complete deals
with other SIORs.

SIOR is a great opportunity for me to meet like-minded professionals and respected property advisers from across the globe. The organization is reputed for its approach to ethics and standards.

Andrew Smith, SIOR (Industrial Specialist), United Kingdom

The SIOR designation allows a broker to make a referral with confidence. They know that broker, whether in China, Brazil, or Eastern Europe, has the track record and the experience to be an SIOR.

Chris Cuff, SIOR (Office Specialist), Singapore

CONTACT US



Michael Topp
Vice President of Membership
+1 202.449.8216
mtopp@sior.com
www.sior.com

Anna Brennan
European Administrator
+44 7545.254002
admin@sioreurope.com
www.sioreurope.com



Society of Industrial and Office Realtors®

Leading our industry across the globe.

www.sior.com