

# TOP 100

## OFFICE TRANSACTIONS OF 2016 ranked by square feet



	CONTRIBUTING MEMBERS	SQUARE FEET	LOCATION
1	Kenneth Block, SIOR, CCIM	806,864	Overland Park, KS
2	Robert Horn, SIOR	756,000	Holland, MI
3	Rico Pietro, SIOR	585,000	Cleveland, OH
4	Neil Merin, SIOR, CCIM	447,667	West Palm Beach, FL
5	Benton Benalcazar, SIOR	375,034	Cincinnati, OH
6	Susan Gregory, SIOR; Michael Rosendin, SIOR, CCIM; Jeffry Nochimson, SIOR; and Martin Morici, SIOR	365,502	San Jose, CA
7	Frank Hird, SIOR	286,713	New Haven, CT
8	Dandridge Adamski, SIOR, CCI	268,271	Pittsburgh, PA
9	Barbara Johnson, SIOR, CCIM, and Vic Galanis, SIOR	255,494	Salt Lake City, UT
10	Stuart Mackey, SIOR, CCIM	247,067	Little Rock, AR
11	Jeffrey Deitrick, SIOR	226,501	Monroeville, PA
12	Donald Reimann, SIOR	224,548	Sunnyvale, CA
13	Daniel Doherty, SIOR; Susan Borst, SIOR, CCIM; Ryan Martin, SIOR, CCIM; and Taber Thill, SIOR	222,268	Las Vegas, NV
14	Gabriel Silverstein, SIOR	213,818	Milwaukee, WI
15	Reed Christianson, SIOR	210,819	Minneapolis, MN
16	Duwane Suwyn, SIOR, CCIM	205,912	Grand Rapids, MI
17	Raymond Neary, SIOR, CCIM, and Ryan Zabrowski, SIOR, CCIM	180,504	Omaha, NE
18	Richard Urbanczyk, SIOR, LEED GA	176,000	Calgary, AB
19	Rico Pietro, SIOR	165,965	Cleveland, OH
20	Richard Urbanczyk, SIOR, LEED GA	160,800	Calgary, AB
21	John Whitney, SIOR, and Ginger Whitney, SIOR, CCIM	155,000	Waterloo, ON
22	Benton Benalcazar, SIOR	151,153	Columbus, OH
23	Dan Dokovic, SIOR	146,170	St. Louis, MO

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24	Duwane Suwyn, SIOR, CCIM	139,592	Grand Rapids, MI
25	Michael Moran, SIOR	136,449	San Mateo, CA
26	Raymond Neary, SIOR, CCIM; Ryan Zabrowski, SIOR, CCIM	128,758	Omaha, NE
27	Furkan Bayoglu, SIOR	125,450	Turkey
28	*Gabriel Silverstein, SIOR	125,400	Greenbelt, MD
29	Dandridge Adamski, SIOR, CCIM	122,274	Pittsburgh, PA
30	David Black, SIOR, CCIM, CRB	121,405	Spokane, WA
31	Tim Kerrigan, SIOR, CCIM	121,202	Omaha, NE
32	Thomas Pajolek, SIOR	120,000	Stamford, CT
33	Michael Siegel, SIOR, and James "Cres" Gardner, SIOR, CCIM	107,666	New Orleans, LA
34	Jill Rasmussen, SIOR, CCIM	106,575	Various, MI
35	Scott Morse, SIOR, CCIM, and Scott Jessen, SIOR, CCIM	106,014	Denison, TX
36	Michael Moran, SIOR	100,676	Redwood City, CA
37	Stephen Press, SIOR	100,000	Hamden, CT
38	Heath Bullock, SIOR, CCIM	97,258	West Des Moines, IA
39	Jill Rasmussen, SIOR, CCIM	96,952	Maplewood, MN
40	Heath Bullock, SIOR, CCIM, and Marcus Pitts, SIOR, CCIM	95,000	Des Moines, IA
41	R. Craig Coppola, SIOR, CCIM, CRE; and Andrew Cheney, SIOR, CCIM	93,348	Scottsdale, AZ
42	Dan Granot, SIOR, and Bryant Cornett, SIOR, LEED AP	92,086	Atlanta, GA
43	Mary Clare Codd, SIOR	90,000	Tampa, FL
44	Mervyn Kirshner, SIOR	88,183	Palm Desert, CA
45	Heath Bullock, SIOR, CCIM, and Marcus Pitts, SIOR, CCIM	88,136	West Des Moines, IA
46	Jill Rasmussen, SIOR, CCIM	87,000	Orlando, FL
47	Lloyd Cooper, SIOR, BCL, LLB, MBA, MCR	86,687	Montreal, QC

	CONTRIBUTING MEMBERS	SQUARE FEET	LOCATION
48	Mary Clare Codd, SIOR, and Joanne LeBlanc	86,150	Tampa, FL
49	James Ellis, SIOR, and Michael Nye, SIOR	82,140	Tigard, OR
50	Mark Gustin, SIOR, CCIM	81,283	Tempe, AZ
51	Susan Smith, SIOR	77,515	Prairie Village, KS
52	Teresa Blanca, SIOR, and George Pino, SIOR, RPA	76,573	Miami, FL
53	Jonathan Gelman, SIOR	76,000	Bethlehem, PA
54	Timothy MacEachen, SIOR, CCIM	75,000	Albuquerque, NM
55	David Schiller, SIOR	72,000	Amherst, NY
56	Lloyd Cooper, SIOR, BCL, LLB, MBA, MCR	70,000	Montreal, QC
57	Maria Juncadella, SIOR, CCIM, MBA	69,344	Doral, FL
58	Bradford Kitchen, SIOR	67,170	Columbus, OH
59	Peter Kast, SIOR, CCIM	66,400	Fort Collins, CO
60	Mark Gustin, SIOR, CCIM	64,892	Tempe, AZ
61	Dandridge Adamski, SIOR, CCIM	62,677	Coraopolis, PA
62	John Buccinno, SIOR, CCIM	62,354	Wyomissing, PA
63	Gary Parker, SIOR, and Dan Dokovic, SIOR	62,000	Maryland Heights, MO
64	Robert Burns, SIOR, CCIM	60,902	Nashville, TN
65	Gabriel Silverstein, SIOR	60,150	Huntsville, AL
66	Larry Roberts, SIOR, CIPS, CRS	59,710	Nassau, Bahamas
67	Mark Scott, SIOR, and Peter Crolius, SIOR	59,500	Jacksonville, FL
68	Lloyd Cooper, SIOR, BCL, LLB, MBA, MCR	58,493	Montreal, QC
69	Gary Lyons, SIOR, CCIM, MBA	56,571	Raleigh, NC
70	Bradford Kitchen, SIOR	55,268	Columbus, OH
71	Furkan Bayoglu, SIOR	55,000	Turkey
72	Jason Sundook, SIOR	53,500	West Palm Beach, FL
73	David Friedman, SIOR, and Scott Elliott, SIOR, CCIM	53,132	Troy, MI
74	Gary Lyons, SIOR, CCIM, MBA, and Peter Pace, SIOR	53,000	Cary, NC

	CONTRIBUTING MEMBERS	SQUARE FEET	LOCATION
75	John Whitney, SIOR, and Ginger Whitney, SIOR, CCIM	52,000	Waterloo, ON
76	Neil Merin, SIOR, CCIM	51,546	West Palm Beach, FL
77	Barbara Johnson, SIOR, CCIM, and Vic Galanis, SIOR	51,086	Salt Lake City, UT
78	Gregg Witt, SIOR	50,852	Chicago, IL
79	Jill Rasmussen, SIOR, CCIM	50,579	Various, MN
80	William Bullock, SIOR	50,250	Alcoa, TN
81	Kyle Holwagner, SIOR, CCIM	50,000	Bismarck, ND
82	Theodore Konigsberg, SIOR	49,322	Miami Gardens, FL
83	Heath Bullock, SIOR, CCIM, and Marcus Pitts, SIOR, CCIM	46,000	West Des Moines, IA
84	Neil Merin, SIOR, CCIM	45,000	West Palm Beach, FL
85	Robert Burns, SIOR, CCIM	44,000	Brentwood, TN
86	Dandridge Adamski, SIOR, CCIM	43,632	Pittsburgh, PA
87	Dandridge Adamski, SIOR, CCIM	43,458	Pittsburgh, PA
88	Dandridge Adamski, SIOR, CCIM	42,757	Pittsburgh, PA
89	Tony Fluhr, SIOR, CCIM	42,448	Louisville, KY
90	Neil Merin, SIOR, CCIM	42,386	West Palm Beach, FL
91	David Valletto, SIOR; Gregg Beck, SIOR; and Richard Juge, SIOR, CCIM, CIPS	42,292	Pensacola, FL
92	William O'Brien, SIOR, and Jack Britvan, SIOR	42,000	Brooklyn, NY
93	Brian Mulvaney, SIOR, CCIM	42,000	San Diego, CA
94	Jill Rasmussen, SIOR, CCIM	41,000	Various, MI
95	Dandridge Adamski, SIOR, CCIM	40,867	Pittsburgh, PA
96	Lloyd Cooper, SIOR, BCL, LLB, MBA, MCR	39,535	Montreal, QC
97	Norman Khoury, SIOR, CCIM	39,100	Erlanger, KY
98	Melissa Molyneaux, SIOR, CCIM	38,456	Reno, NV
99	Pedro Garcia, SIOR, and Stuart Gordon, SIOR	38,440	Medley, FL
100	Daniel Palmeri, SIOR; Ryan Martin, SIOR, CCIM; and Taber Thill, SIOR	38,227	Las Vegas, NV

List represents the top 100 deals of 2016 submitted by February 6, 2017.

\* represents financing debt equity transactions.